

RETURN ON (YOUR INDUSTRY) INVESTMENT:

**INSIGHT.
STRENGTH.
PROFITABILITY.**

PIM MEMBERS ARE SAVING

Like any business decision, your membership with Printing Industry Midwest should be evaluated based on your return on investment (ROI).

HOW DO MEMBERS ACHIEVE A POSITIVE ROI?

Members save substantial sums in business savings and through participation in a broad assortment of products and services.

The accompanying table highlights a few of our member benefits and the available savings for each program. The more you participate, the more you save.

Our comprehensive offerings and collective industry experiences makes PIM a worthy investment.

SERVICES	AVAILABLE SAVINGS
SAFETY & ENVIRONMENTAL	
Compliance Assistance	\$300
EHS Audits	\$400 - 1,500
EHS Training	\$200
FSC Certification	\$1,500
WORKFORCE DEVELOPMENT	
Classes/ Webinars	\$600
Job Postings	\$900
iLearning	\$899
Employment/ Hiring	\$500-4,000
GROUP BUYING PROGRAM	
Digital Press Equipment	Up to 70%
Energy	\$3,000-50,000
Credit Card Processing	10-40%
OnDemand Boxes	\$11,000
<i>See back for more</i>	
EVENTS & PUBLICATIONS	
Wage & Benefit Survey	\$500
Ratio Studies	\$900
Print Buyers Guide & PrintAccess	\$500
Print Showcase	\$500
Networking Events	\$1,500



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REDUCE EXPENSES WITH PIM GROUP BUYING PROGRAM:



DISCOUNTED SERVICE	COMPANY	PIM MEMBER OFFER
Adhesives	ADHESIVE COMPOUNDERS INC	Save on lab testing on coatings & substrates
Business Insurance	Federated Insurance	Savings on services from a print industry insurance specialist
Color Management	CGS ORIS	Save 10% on proofing media
Computers & Phones	Apple	Save 10% off top technology products
Credit and Collection	Printing Industry Credit Bureau	Savings on services from a print industry credit specialist
Credit Card Processing	Basys	Save up to 40% on credit card processing
	CardConnect	Save 10-40% on credit card processing
Employment & Recruiting	Semper International	Savings on employment services
Energy & Utilities	your UTILITY WATCHDOG	Free audit to receive rebates on energy expense
Financial Services	Printers 401K	Savings on services from a print industry investment specialist
Forest Certification	FSC Certification	Save on FSC Certification
Inks	MALLARD INK COMPANY	Receive custom menu and discounts on PMS colors
Legal	Seaton Peters & Review	Flat fee (\$995) on employee handbooks
Mail & Postal	Mailer's Hub	Save on subscription service to mail and postal analysis
Marketing	Advertising Specialty Institutes	Savings on branded products
	Infinity Direct	Save \$150 on first order
Packaging Equipment & Services	Packsize	Receive free installation of box-making device, an \$11,000 value
Paper	Case Paper Company	Savings from 15-30%
Prepress & Proofing Supplies	PRINTWARE	\$1,000 cash discount or 0% lease on new iJetColor Envelope Press
Pressroom Supplies	Flexo Label Advantage Group	Save on paper, ink, shipping, & supplies
	Independent Printers Alliance	Save on paper, ink, shipping, & supplies
	Prisco	Receive a one time 10% discount on any new product
Printing Equipment & Services	Konica Minolta	Save \$13,000 or more on Accurio presses and other technologies
	Standard Dynamics	Extended one-year warranty on equipment for first time buyer
Recycling & Waste Management	ITU AbsorbTech	3% rebate on annual spending, 15% discount on first-aid items
Shipping	FedEx	Save 15-70% on package and freight shipping
Software & Cloud services	Coghlán Communications Group	Save on ChatBot technology to augment customer service

Learn more about all our PIM Group Buying Programs www.pimw.org/group-buying