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MEMBERSHIP VALUE

PIM BUYERS GUIDE/MEMBERSHIP DIRECTORY

How can PIM membership link me to new business opportunities? The PIM Buyers Guide & Membership Directory is mailed to about 10,000 printers, print buyers and suppliers throughout the United States. This directory is a recipient of Printing Impressions Gold Ink Awards. PIM members are listed by company, products, services and location. This directory lists the best graphic arts and communications companies in the Midwest.

PRINT ACCESS - www.printaccess.com

How can PIM membership link me to new business opportunities through the Internet? Print Access is an online database of members of the Printing Industries of America (included in PIM membership). Print buyers search this database for specific products and services; and can narrow down to a certain location. Members update their own information.

ONE ANNUAL DUES AMOUNT - 2 MEMBERSHIPS

What other organizations does PIM membership have affiliation with? Your membership with PIM includes membership with Printing Industries of America, www.printing.org; and the Integrated Print Center, www.print-ing.org/ipc. Each membership includes a multitude of buying power programs - opportunities for incredible savings!

EMPLOYMENT SERVICES

How can I post a job opening or view resumes on the PIM website? This employment service is managed by PIM staff. Members can post job openings at no charge. Non-members pay \$75 per transaction. Only members can request full resumes that have been posted by job seekers. This is a direct way to find employees who are interested in the printing industry.

STUDENT INTERNSHIP PROGRAM

How can I receive funding to hire interns? The Student Internship Program is available to members located in Minnesota through the Pohlad Foundation. The program is funded through the PIM Education Foundation for members located in Iowa, Nebraska and South Dakota. Members are eligible to be reimbursed for wages of employees ages 16-21 up to \$2200 each summer. Contact Kristin Davis, kdavis@pimw.org, 612.400.6208.

SAFETY AND ENVIRONMENTAL SERVICES

What assistance is available to prepare me for OSHA visits and provide a safe workplace? Paul Gutkowski is PIM's Director of Safety and Environmental Services. Paul assists members with training, audits and testing. He is your extended staff for all OSHA related concerns. Contact Paul, paulg@pimw.org, 612.400.6205.

LEGISLATIVE LEADERSHIP

Where can I go to get updates on legislative information relative to my business? Members receive legislative updates weekly during the scheduled sessions in Iowa, Minnesota, Nebraska, North Dakota and South Dakota. With local and national lobbyists, PIM members know when to contact their legislators and members of congress to discuss the details of bills relating to our industry.

NETWORKING AND EVENTS

What membership programs provide me with opportunities to network? Events and networking opportunities are scheduled throughout the year throughout the Midwest including member tours, trade shows, print awards, golf outings, etc. For a list of classes and events, www.pimw.org/eventsworkshops/events-listing/.

NEWS AND PUBLICATIONS

How do members receive communication from PIM? Printed newsletters are mailed to members in January, March, May, July and November. Electronic newsletters are sent via email every other month. Printing Industries of America mails members their magazine and sends other communication regarding national legislative issues, industry news, etc.

Printing Industry Midwest - Membership that makes a difference!

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Contact PIM if you have any questions about Membership Value.