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BUYING POWER - Member Discount Programs

Apple

PIM/PIA members receive preferred pricing on the latest Apple products and accessories. For more information visit www.printing.org/apple-buying-program or call 800.854.3680.

Advertising Specialty Institutes

PIM members can provide their clients access to a full lineup of branded products through ASI, the largest education, media and marketing organization serving the promotional products industry. Contact Michael Walters - phone 215.953.3339 or mwalters@asicentral.com

Basys

Is your business prepared for the liability shift/EMV-Compliant? Are you frustrated with your credit card processor's support? For a free PIM Preferred Savings Analysis of your existing program, fax your statement to Danny Haggerty at 913.307.2727 or dhaggerty@basyspro.com.

CardConnect

Save 10-40% with this credit card processing service, supporting all of the major payment types your business needs: MasterCard, Visa, American Express, Discover, Diners Club, Carte Blanche, JCB, and debit cards. Contact Rachel Lewis - phone 913.953.5352 or rachel@marathonsi.com.

FSC Certification

The Regional Affiliate Certification Group (RACG) offers PIM members a significant discount on FSC Certification. Programs are available for small, medium and large printers. Contact Marybeth Maloney - phone 508.804.4109 or marybethm@racgus.org.

Federated Insurance

Commercial and personal lines insurance - direct writer; including property/casualty, work comp, auto, and umbrella life - direct writer; disability, estate planning and business succession. Contact Connor - phone 989.400.7314 or wcodykirk@fedins.com.

Flexo Label Advantage Group, LLC

Buying Group for Label Converters. Roll label substrates; small package shipping; ink and coatings; tool and die; pre-press supplies and equipment; overlaminates. Contact John McKay - phone 603.589.8078 or jmackay@flexoadvantagegroup.com.

ITU AbsorbTech

Since 1930, ITU AbsorbTech has provided launderable, reusable textile products in support of cleaner, safer work environments. PIM members can earn up to a 3% rebate and receive a complimentary week of service. Contact Customer Response Center at 888.729.4884 or visit their website - www.ituabsorbtech.com/PIM.

Konica Minolta

Konica Minolta will now offer considerable discounts to PIM/PIA members on more than two dozen of its bizhub and Accurio digital production printers.

Independent Printers Alliance

Discounts on paper, ink, shipping, pressroom and prepress supplies for PIM members with less than \$5 million annual print sales. Contact Hap Bendele - phone 855.747.7468 or hapbendele@ipw-inc.net.

PICB Commercial Credit & Collection Services

Established, licensed and bonded credit & collection agency with experience with printing firms throughout the United States. Contact Andrea Schlack- 847.265.0400.

Printers 401K

This program was established in 1985 and designed to serve the needs of printing companies across the nation. It provides true fiduciary protection, reduced administration time, outstanding investment options and an average cost savings of 21%. Contact John Moynihan- phone 800.307.0376 or john@diversifiedfa.com.

Semper International

PIM members receive a discount on Semper services including flexible staffing options, flexible to hire and direct hire placement. Call Doug Hendrix 651.636.5711.

your UTILITY WATCHDOG

Valdi Stefanson: Reduced Electricity Rates
Reduce your rates and receive an electricity refund with Valdi Stefanson, your Utility Watchdog. The utility audit program identifies refunds if a lower rate is secured from your utility company. Some refunds have been as much as \$212,000 and on average 45% of the members receive a refund. Audits are available to PIM members in IA, MN, NE. Contact Valdi Stefanson- 651.462.4497, valdistefanson@gmail.com

Printing Industry Midwest - Membership that makes a difference!

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Contact PIM if you have any questions about the Buying Discount Programs or discounts.