



RETURN ON (YOUR INDUSTRY) INVESTMENT:

PIM MEMBERS ARE SAVING

Like any business decision, your membership with Printing Industry Midwest (PIM) should be evaluated based on your Return On Investment (ROI).

HOW TO ACHIEVE A POSITIVE ROI?

Members save substantial sums in business savings and through participation in a broad assortment of products and services.

The accompanying table highlights a few of our member benefits and the available savings for each program. The more you participate, the more you save.

Our comprehensive offerings and collective industry experiences makes PIM a worthy investment.

"At PIM, we're committed to the success of the Print Industry and those companies and professionals within it. Our comprehensive benefits of membership and collective industry experiences of our nearly three hundred participating companies ensures a worthy return on membership investment."

Steve Bonoff, President of PIM

SERVICES	AVAILABLE SAVINGS
SAFETY & ENVIRONMENTAL	
Compliance Assistance	\$300
EHS Audits	\$400 - 1,500
EHS Training	\$200
FSC Certification	\$1,500
WORKFORCE DEVELOPMENT	
Classes/ Webinars	\$600
Job Postings	\$900
iLearning	\$899
Employment/ Hiring	\$500-4,000
GROUP BUYING PROGRAM	
Digital Press Equipment	Up to 70%
Energy	\$3,000-50,000
Credit Card Processing	10-40%
OnDemand Boxes	\$11,000
<i>See back for more</i>	
EVENTS & PUBLICATIONS	
Wage & Benefit Survey	\$500
Ratio Studies	\$900
Print Buyers Guide & PrintAccess	\$800
Print Showcase	\$500
Networking Events	\$1,500



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PIM GROUP BUYING PROGRAM

IMPROVE YOUR BOTTOM LINE



Exclusive savings and deals for PIM Members

CATEGORY	COMPANY	THEIR OFFER...
Adhesives	Adhesive Compounders	Members save on lab testing on coatings and substrates
Business Insurance	Federated Insurance	Members save on services from a print industry insurance specialist
Color Management	CGS ORIS	Members save 10% on proofing media
Computers & Phones	Apple	Members save 10% off top technology products
Credit & Collection	Printing Industry Credit Bureau	Members save on services from a print industry credit specialist
Credit Card Processing	BASYS	Members save up to 40% on credit card processing
Credit Card Processing	CardConnect	Members save 10-40% on credit card processing
Employment & Recruiting	Semper International	Members save on employment services
Energy & Utilities	your UTILITY WATCHDOG	Members receive a free audit to acquire rebates on energy expense
Financial Services	Printers 401K	Members save on services from a print investment specialist
Forest Certification	FSC Certification	Members save on FSC Certification
Inks	Mallard Ink Company	Members receive custom menu and discounts on PMS colors
Legal	Seaton Peters & Review	Members pay a flat fee (\$995) on employee handbooks
Mail & Postal	Mailer's Hub	Members save on subscription service to mail and postal analysis
Marketing	Advertising Specialty Institutes	Members save on branded products
Marketing	Infinity Direct	Members save \$150 on first order
Packaging Equipment & Services	Packsize	Members save \$11,000 on installation of box-making device
Paper	Case Paper Company	Members save from 15-30%
Prepress & Proofing Supplies	PRINTWARE	Members save \$1,000 or 0% lease on new iJetColor Press
Pressroom Supplies	Flexo Label Advantage Group	Members save on paper, ink, shipping, & supplies
Pressroom Supplies	Independent Printers Alliance	Members save on paper, ink, shipping, & supplies
Pressroom Supplies	PRISCO	Members receive a one time 10% discount on any new product
Printing Equipment & Services	Konica Minolta	Members save \$13,000 or more on presses and technologies
Printing Equipment & Services	Standard Dynamics	Members get extended warranty on equipment for first time buyer
Printing Equipment & Services	Xerox	Members get up to \$10,000 on iGen, Baltoro Inkjet, and more
Recycling & Waste Management	ITU AbsorbTech	Members get 3% rebate, 15% discount on first-aid items
Shipping	FedEx	Members save 15-70% on package and freight shipping
Software & Cloud Services	Coghlan Communications Group	Members save on ChatBot technology to augment CSR's

Get Member Deals by visiting www.pimw.org/group-buying