### **PIM Operations Improvement Training Series**

PIM has partnered with StrateX, a nationwide service provider for over the last 35 years, to work with our members to improve their delivery performance, cash flow, flexibility, and confidence.

### **GENERAL TRAINING SESSION TOPICS**

### 1. Reliability and Speed

Four key reliability factors

Synchronization and how to get it

#### 2. Lean – traditional

7 Wastes, 5S, Value Stream maps, general improvement process

#### 3. Constraint Management

Bottleneck, constraint, drum, control point,

Types: Physical, Policy, Paradigm, what is visible isn't the cause

Causes: Internal, Market, Supplier

### 4. Drum-Buffer-Rope

Drum selection, protective capacity, schedule to keep buffer full, cadence

#### 5. Control Point Selection Process or Criteria

How to establish a control point for setting a cadence in production

## 6. Relationship of Lean and Constraint Management

Differences and similarities

Approach differences

### 7. Bad Metrics

Most traditional metrics are not very good

Industry paradigms present opportunities

#### 8. Good Metrics

**Balancing Metrics** 

Metrics presentation

Metrics training

#### 9. Decision Making

SQTIOE, Move/Wait

How to implement

#### 10. Extreme Lean

Focused on quick results that generate cash flow

Move, Wait, Overproduction, Constraint management, the right metrics

## 11. Relevant and Fast Value Stream Mapping

Key steps, constraints, work vs wait time, move estimates, MCE ratio

## 12. Project Management (Constraint Management – Critical Chain methods)

TACO, Buffers (constraint and project), MCE ratio

**Skills Based Constraints** 

### 13. Times Types

Takt, cycle, protective capacity, key time-based metrics

#### 14. ARCI and Skills Matrices

Short and full AR and ARCI

Short and full Skills Matrix

### 15. Paradigms

Metrics, Financial Statements (ignoring statement of cash flows), industry norms

## 16. Supply Chain and Value Chain

Visibility of Demand

Two flows – information and product

Business partners or enemies,

Who really competes, who wins and loses

## 17. Selecting the right suppliers for your business

Supplier ranking

Demographic type criteria

Performance based criteria

Ranking presentation and summary

## 18. Linking Operational Improvements to Value Proposition

What is Strategy? Model

Set a prioritization for the improvements

### 19. Cash or Profit - Throughput or Gross Margin?

Triangle – T per each, qty that can be made, qty that can be sold

Which one is real but seldom focus on?

What are the differences

Good sales months don't equate to high profit and vice versa

### 20. Applying Concepts to Product Distribution

Product move/wait, work cells, constraints

How is distribution different from retail?

Product positioning

Supply chain presentation to point of use

## 21. Setting up work cells

TAKT and cycle times

Constraints

Parts presentation

**Excess movement** 

Shift changes

## 22. Plant Layouts Simplified

Tools to use

Main flows

WIP considerations, use of cells, supplier impact on layout

## 23. Equipment Selection

Strategy in selection

Impact on spare parts, training, etc.

Type of equipment characteristics to consider

Payback/ROI models vs SQTIOE model

Avoiding creation of bottlenecks

Impact on cost of products

# 24. Basic Inventory Management

Using the 80-20 rule, speed and reliability, forecasting, variability in demand, min/max and replenishment cycle times, inventory budgets & Open-to-Buy model, EOQ model