

# PIM Grainger Program



**Get access to your savings! Contact your local Grainger team to take full advantage of product discounts and service benefits.**

## BENEFITS

- Sign in to Grainger.com® to see your contract pricing
- Minimum 5% off of Grainger Contract Reference Price
- Deeper discounts on frequently purchased products
- Access to over 1.5 million products
- Real-time product availability and order tracking

## SOLUTIONS

- Next-day delivery on most orders\*
- KeepStock® inventory solutions\*\* help you save time, money and space
- Access to products featuring the Grainger Choice badge, offering a combination of quality, value and selection

<b>SUPPLIER DESIGNATION &amp; CATEGORY DISCOUNTS</b>	Grainger is a leading Supplier for the following categories: <b>Bold signals categories with deeper discounts</b>	
<ul style="list-style-type: none"> <li>• Adhesives, Sealants &amp; Tape</li> <li>• Electrical</li> <li>• Electronics, Appliances &amp; Batteries</li> <li>• Fasteners</li> <li>• Fleet &amp; Vehicle Maintenance</li> <li>• Furniture, Hospitality &amp; Food Service</li> <li>• Hand Tools</li> <li>• Hardware</li> </ul>	<ul style="list-style-type: none"> <li>• HVAC: Filters</li> <li>• HVAC: Other</li> <li>• Hydraulics</li> <li>• Lab Supplies</li> <li>• Lighting</li> <li>• Motors</li> <li>• Office Supplies</li> <li>• Outdoor Equipment</li> <li>• Paint, Equipment &amp; Supplies</li> </ul>	<ul style="list-style-type: none"> <li>• Plumbing: Other</li> <li>• Plumbing: Pipe, Valves &amp; Fittings</li> <li>• Pneumatics</li> <li>• Power Tools</li> <li>• Power Transmission</li> <li>• Pumps</li> <li>• Safety</li> <li>• Security</li> <li>• Test Instruments</li> </ul>
<b>DEEPER CATEGORY DISCOUNTS</b>		
<ul style="list-style-type: none"> <li>• <b>Abrasives: 11%</b></li> <li>• <b>Cleaning: Consumables 15%</b></li> <li>• <b>Cleaning: Other 15%</b></li> <li>• <b>Lubrication: 11%</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>Machining: 11%</b></li> <li>• <b>Material Handling: 10%</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>Safety: Facility: 10%</b></li> <li>• <b>Safety: Footwear: 17%</b></li> <li>• <b>Safety: People: 10%</b></li> <li>• <b>Welding: 11%</b></li> </ul>
<b>FREIGHT</b>	Grainger pays standard ground freight (Parcel and LTL); Buyer responsible for all Other Freight Services***	

\*Most in-stock orders received by 5 p.m. (at the local time of the shipping facility) are delivered to the contiguous U.S. the next business day.

\*\*Grainger KeepStock® solutions are subject to customer eligibility and agreements.

\*\*\*Standard ground freight shipments are paid by Seller on all Catalog Products orders, unless otherwise stated, to Buyer's place of business within the contiguous United States. All other freight charges imposed by the freight carrier related to the shipment and shipments outside the contiguous United States shall be paid by Buyer, unless otherwise agreed to in writing by Seller. Buyer shall be responsible for all freight charges for Sourced Products. Title and risk of loss pass to Buyer upon tender of shipment to the carrier.

Category discounts are subject to the following terms:

Discounts applied to Contract Reference Price. You must sign in to Grainger.com® to see your Contract Reference Price. Category discounts will not apply to: (a) sourced products; (b) items in any other discount programs; (c) promotional, lot and commodity items; or (d) special pricing programs offered for certain Catalog Products from time to time.

If, after applying the category discount above, the price of an individual Catalog Product is below Grainger's cost, Grainger reserves the right to reduce the category discount for that Catalog Product. If at any time a Catalog Product is discontinued for any reason, such Catalog Product will be removed from the category discount program.

Grainger reserves the right to determine the appropriate category for a particular Catalog Product.

## FOR MORE INFORMATION:

Contact Ben Dally [bdally@pimw.org](mailto:bdally@pimw.org) or 612-400-6207