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PRC Approves Status Quo Prices

In an order issued on Friday, May 30, the Postal Regulatory Commission approved, with minor corrections, the *status quo* prices proposed by the Postal Service on April 9 (Docket R2025-1). Those prices reflect the current classification structure for Marketing Mail and Bound Printed Matter.

(On December 20, 2024, the Postal Service had filed proposals to eliminate BPM (Docket MC2025-948) and revise the weight and size limits for Marketing Mail accordingly (Docket MC2025-958). Uncertain as to when it would issue a decision on those filings, on March 25 the PRC advised the USPS to file proposed prices under both scenarios, i.e., for the *status quo* with no change to BPM and, alternatively, if the elimination of BPM were approved. Because the commission had not yet rendered a decision on the BPM filings by the May 30 deadline for issuing a decision on the proposed prices, the *status quo* prices remained applicable.)

The approved prices are shown in the charts at the end of this issue.

Caution

After its statement of approval and citation of statutory authorities, the PRC added a cautionary comment for the USPS:

"Although the price adjustments proposed in this proceeding are consistent with applicable law and the Commission has no legal basis to reject the proposed changes, the Commission remains concerned about the substantial declines in Market Dominant volumes, overall service performance for Market Dominant products, and the Postal Service's overall financial situation, issues that have all remained significant, if not worsened, since the current Market Dominant ratemaking system went into effect. In response to these conditions, the Commission opened Docket No. RM2024-4 to consider whether the current ratemaking system is achieving the objectives of 39 USC § 3622(b), taking into account the factors of 39 USC § 3622(c). Although Docket No. RM2024-4 remains pending, the Commission encourages the Postal Service to consider the issues raised by stakeholders when exercising its business judgment to determine the frequency and magnitude of future Market Dominant price adjustments.

"The Commission notes that the regulations permit the Postal Service to forgo the usage of available rate adjustment authority and bank it for future use, subject to certain limitations outlined in the regulations. Participants in this proceeding presented a number of reasons why rate increases below the legal limit may be appropriate for business and public policy reasons. The Commission recommends that, in exercising its discretion, the Postal

Service heed the concerns of stakeholders, particularly in light of the facts that: (1) since the ratemaking system was modified in Docket No. RM2017-3, rate increases have generally occurred more frequently than occurred previously (and than may have been expected by stakeholders); and (2) service performance and efficiency have declined, adding to the stress on the mail market."

(Docket R2024-4 is an ongoing review of the "adders" (for "density," "retirement," and "non-compensatory") that the PRC had approved in a November 2020 order. Also, at this point, given the aggressive price increases urged by former postmaster general Louis DeJoy, the USPS has no unused ("banked") rate authority remaining.)

Approvals

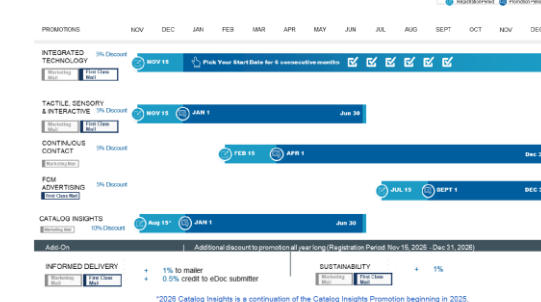
The PRC noted that calculation errors in the original filing resulted in small adjustments (to the prices for First-Class Mail postcards and presorted flats) so that the net increase for the class stayed under the CPI-based cap. A typographical error regarding Periodicals prices also was corrected.

First-Class Mail Product	Average Increase (%)
Single-piece (overall)	7.006
Presorted (letters/cards)	7.567
Flats (overall)	7.343
Outbound Single-pc FCM International	4.584
Inbound Letter Post	11.993

Periodicals Product	Average Increase (%)
Outside County (overall)	9.352
Within County (overall)	9.762

In addition to the prices proposed by the USPS, as corrected, the commission approved as filed the agency's proposed discounts and its 2026 promotions and mail growth incentives.

2026 Promotions Calendar



USPS Revises Service Measurement

In a May 30 filing with the Postal Regulatory Commission, the Postal Service announced changes to its service measurement process. As stated in the filing:

"In this filing, the Postal Service provides notice to the Commission about revisions to the SPM Plan and Methodology Documents related to necessary changes to allow the Postal Service to collect and report service performance data at the 5-Digit ZIP Code level. These changes are consistent with and supportive of the operational initiatives and transition to 5-Digit to 5-Digit ZIP Code service standards proposed by the Postal Service in Docket No. N2024-1, and the Postal Service's related intentions to implement updates to service performance measurement that will allow the Postal Service to generate service performance results at the 5-Digit to 5-Digit ZIP Code pair level. ...

"The Postal Service intends to implement a two-phased approach to enhance the SPM system to enable service performance measurement at the 5-Digit ZIP Code level. This will entail revisions to the methodologies for data gathering and reporting in Legs 1 and 3. These changes will, among other things, enhance our public-facing Dashboard by providing more granular data for public review.

"To enable service performance measurement at the 5-Digit ZIP Code level, the Postal Service will leverage a cluster sampling approach in conjunction with CPMS scans, census package data, and geo-location breadcrumbs to improve both the measurement capabilities and statistical controls and predictability for the sampling process. CPMS scans, which are performed daily on over 99 percent of collection boxes, will provide a quasi-census measure for Leg 1 measurement by identifying when a carrier arrives at a collection box and collects the mailpieces. The CPMS scans will then be validated using a geo-fence, ensuring that collection box scans occurred at the physical collection box location. The geo-fence logic will also measure the arrival of carriers at the postal facility. Similarly, package delivery scans will be used in concert with mail delivery samples to validate Leg 3 measurement."

Under the Postal Service's new network model, "Leg 1" is from mail deposit to the origin Regional Processing and Distribution Center. "Leg 2" is between the origin and destination RPDCs, and "Leg 3" is from the destination RPDC to the addressee.

The agency further explained its "cluster sampling" concept:

"Cluster sampling is a statistical sampling method that allows large data populations to be divided into smaller 'clusters' with consistent features – such as geographic regions – where the overarching cluster sample results can be applied to the underlying elements of the cluster. The SPM system will leverage clusters based on regions, facilities, and volume density to ensure statistically significant sampling and reporting can be done at the 5-Digit ZIP Code level moving forward. Cluster sampling is a highly effective and cost-effective approach for sampling and reporting at the 5-Digit ZIP Code level. In the circumstances where 5-Digit ZIP Codes have volume below statistical threshold – low volume density for geographical regions and force majeure incidents – performance will be imputed from the density cluster that encompasses the 5-Digit ZIP Code. This approach will provide statistically significant and representative measurement for these 5-Digit ZIP Codes.

"Cluster sampling offers cost and time efficiency. Controlled random sampling performed within the cluster is predictive for all elements of the cluster, which will allow the Postal Service to impute data from clusters when individual reporting elements do not meet sample minimums, reducing overall number of samples as well as associated costs. Cluster sampling is also scalable. Appropriately designed clusters with a controlled sampling process

are usable for both elements within the cluster as well as overarching higher-level clusters. Moreover, cluster sampling offers predictability given that sampling from well-constructed clusters enhances the consistency and interpretability of results."

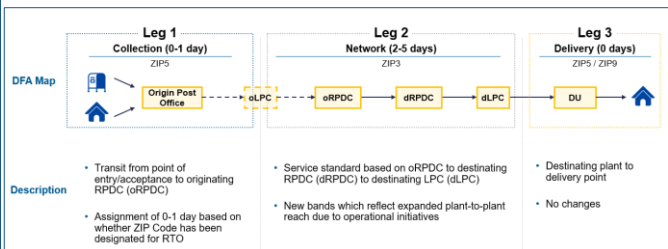
The USPS added that the first phase, involving "Leg 3," will be implemented on July 1, and the second phase, regarding "Leg 1," will be effective September 1.

Observations

As might be expected, the filing is rife with positivity about how the new process will "measure service performance in an accurate, reliable, and representative manner." As regular observers of the USPS and readers of its official statements know, former postmaster general Louis DeJoy's acolytes – who are still in USPS HQ and executing his Plan – always described whatever they were doing or proposing in glowing terms guaranteeing success and great results.

Similarly, such statements were often long on generalities and short on specifics – and the proposed changes to SPM, further padded by statistical buzzwords, are no exception.

One telling reference is to "the operational initiatives ... proposed by the Postal Service in Docket No. N2024-1." That docket proffered a measurement scenario based around the new network model and the deployment of Regional Transportation Optimization, which ended afternoon collections at post offices more than 50 miles away from an RPDC – more than 70% of the nation's ZIP code areas.



In presenting the proposed changes and the "cluster sampling" it will employ, the USPS is silent on how the "Day 0" it assigns to mail from RTO-impacted office will be reflected in its measurement process. Regardless of whether a carrier scans in collection mail or its arrival at the serving post office, if that mail involved is assigned "Day 0" it's effectively deferred from inclusion in service performance calculations until it's picked up the following business day. Perhaps the homogenization inherent in "cluster sampling" is expected to allow the better service for customers of non-RTO offices to obscure the true service rendered to the relatively smaller number of customers at RTO-offices, in turn yielding numbers supportive of upbeat service claims.

Similarly unexplained is how measurement will work if the agency's model (above) treats the travel from the destination plant to delivery as another "Day 0."

Fortunately for the USPS, the popular media and most customers don't look behind its claims of service to see how selective measurement practices can be used to misrepresent reality. Commercial mail producers and their clients should not be so naïve: the Postal Service isn't going to build a service measurement system that it isn't sure will yield favorable results; those results should be evaluated accordingly.

They Who Do Not Thirst – Commentary

Everyone likely is familiar with the saying that “you can drag a horse to water but you can’t make it drink.” Often, the saying is used as a metaphor for persons who are given opportunities but fail to take advantage of them. The implicit basis for both is that the horse – or person – either fails to understand the opportunity or isn’t interested, or motivated, enough to drink, i.e., to act on what’s available.

Bad water

The relevance of this to the postal world is the availability of centuries of experience-based advice to those who lead the Postal Service and their general disdain for taking it.

Though the Postal Service has a unique *statutory* charter to serve the public – which, presumably, would make it interested in its customers’ opinions and perspectives – it has an institutional tendency to be insular, in turn causing it to keep its own counsel rather than accept available external input.

It’s true that the USPS has venues where it encounters retail and commercial customers – the National Postal Forum, Postal Customer Councils, and the Mailers Technical Advisory Committee, for example – and many of its people – from Headquarters staff through field craft employees – are affable and pleasant in person, yet there’s always a discrete point where the customer can tell that input is no longer getting through.

For an agency that, in the memory of its current staff, has had to deal with Congressional meddling, an uncooperative (in its view) regulator, statutory and regulatory restrictions, and customers who don’t always have the most objective point of view, it may be understandable that a fortress culture has developed in which it’s assumed that those inside can rely only on each other for understanding and support. “Outsiders” just don’t understand the situation; they’re only looking out for their own interests, not those of the USPS; and must be kept, somewhat distrustfully, at arm’s length.

To be fair, it’s not just in the USPS – the presumption that “they” are trying to screw over “us” is a sentiment common to the “outsiders” as well. Mutual distrust is nothing new.

No water, thanks

The unfortunate consequence of such an us-vs-them environment is that open discussion is inhibited, advice is not taken, and solutions are not developed.

Thankfully, this is not a universal condition without exceptions; there are workgroups in MTAC, for example, where cooperative exchanges occur and that yield mutually beneficial results. On the other hand, and more so in recent years, external input has been shunned, often because it’s out of step with the preferred policy or course of action.

Under past postmasters general, such as Pat Donahoe and Megan Brennan, there were venues in which commercial mailers could offer their comments and ideas. How gratefully that input was received isn’t known, but at least there was a willingness to take it, and sometimes it was manifest in subsequent decisions by the Postal Service.

That changed, however, when Louis DeJoy became PMG, and it quickly became clear that the only input he wanted to get was affirmation of what he was doing. Everything

became black and white; if you didn’t support him unquestioningly you were an enemy to be ostracized and dismissed. This was illustrated by the purge of HQ and field executives who didn’t fall in line, and the ascendancy of sycophant toadies eager to drink the Kool-Aid. Many in the middle simply kept their heads down.

Other horses

Within the commercial mailing industry, there’s a considerable body of experience – working with ratepaying clients, suppliers, transportation companies, and field postal employees at all levels – that can offer a perspective that *should* be valuable to those who lead the USPS.

Notably, the governors of the Postal Service, the outside directors who oversee the PMG and fundamental agency policies and performance, have never sought out such a source of information or perspective, apparently satisfied that what they’re spoon-fed by senior postal management is all they need to know. If the idea has ever crossed their minds that perhaps another point of view or source of information would be useful, they’ve never acted on it. They don’t know they’re thirsty and have no desire to find water.

Conversely, the Postal Regulatory Commission and the Office of Inspector General – two groups frowned on by Louis DeJoy for not cooperating with or flattering his ideas – *do* meet with industry representatives and are willing to accept their input. They know that another perspective is valuable.

Next month, there will be a new head of the Postal Service when, on a date yet to be announced, David Steiner is sworn in as the 76th postmaster general. As a former CEO he likely is confident in his ability to run a business; so was DeJoy.

However, the USPS isn’t just another big company, it’s a regulated public enterprise chartered as a service, and lacking in the latitude to operate like a privately- or publicly-held corporation. DeJoy seemed to never quite accept the difference, or at least never let it get in his way. Whether Steiner will be able to operate successfully in the Postal Service’s unique environment is yet to be seen.

It’s unknown what he’s doing in the weeks between his selection (in early May) and his first day on the 10th floor of USPS HQ to prepare himself for his new job. Odds are he’s been getting plenty of briefings from senior HQ staff, and being told about the glories of DeJoy’s 10-Year Plan whose loyal acolytes continue its implementation.

To return to the horses-and-water analogy, he needs the “water” of outside advice – perspectives that, despite their source, can offer insights not available from the curated information supplied by HQ staff. Of course, the gatekeepers surrounding him – like those surrounding the governors – will warn him about “the industry” and its selfish demands.

What they won’t tell him is that the scores of associations and hundreds of industry professionals with thousands of years of experience can offer unvarnished advice, views not designed to promote official policy, and suggestions that might risk upsetting entrenched HQ ideologies.

Steiner needs water, but we’ll have to wait to see if he knows that and chooses to drink what’s available.

Significant Mail Volume Remains Excluded from Measurement

In a May 30 filing with the Postal Regulatory Commission, the Postal Service reported the volume of mail “in measurement” during PQ II/FY 2025 (January-March). Potentially measurable volume was about 22.161 billion pieces, but only 15.398 billion (69.49%) actually were “in measurement”; some categories saw less mail in measurement than in PQ II

of FY 2024. No data was shown for full-rate First-Class Mail, and data for all classes was incomplete; the USPS excludes some mail from measurement for one of fifteen reasons. Regardless, the result is that, at best, claimed performance scores are misleading and likely not representative of the real service performance experienced by ratepayers.

PQ II/FY 2025	Service Std or Entry Type	FY25 Q2 vs SPLY	Total # of Pcs (RPW-ODIS) (a)	# of Pcs Eligible for FS IMB (b)	# of FS IMB Pcs Incl in Measurement (c)	% of FS IMB Pcs in Measurement (c/b)	# of FS IMB Pcs Excl from Meas'ment (d)	% of FS IMB Pcs Not in Measurement (d/b)	# of Pcs in Measurement (e)	# of Pcs Not in Measurement (a-e) (a-e)	% of Pcs in Measurement (e/a)	% of Pcs Not in Measurement ((a-e)/a)
First-Class Mail		FY25Q2 SPLY	8,469,516,158 8,848,950,428	7,899,039,400 8,499,131,532	5,439,039,466 5,646,617,007	64.22% 63.81%	2,227,490,265 2,582,545,299	35.78% 36.19%	5,439,039,466 5,646,617,007	3,030,476,692 3,202,333,421	70.95% 68.62%	29.05% 31.38%
Presort Letters/ Postcards	Combined Service Stds	FY25Q2 SPLY	8,359,368,632 8,738,627,906	7,793,976,591 8,392,389,953	5,368,561,970 5,582,596,916	64.22% 63.88%	2,199,667,896 2,547,631,172	35.78% 36.12%	5,368,561,970 5,582,596,916	2,990,806,662 3,156,030,990	70.94% 68.66%	29.06% 31.34%
	Overnight	FY25Q2 SPLY	724,129,189 836,827,984	Unable to Collect Unable to Collect	482,529,428 451,685,970	66.64% 53.98%	Unable to Collect Unable to Collect	33.36% 46.02%	482,529,428 451,685,970	241,599,761 385,142,014	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Two-Day	FY25Q2 SPLY	845,533,519 848,824,006	Unable to Collect Unable to Collect	587,142,669 626,567,026	69.44% 73.82%	Unable to Collect Unable to Collect	30.56% 26.18%	587,142,669 626,567,026	258,390,850 222,256,980	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Three-Day	FY25Q2 SPLY	3,314,138,966 3,492,212,790	Unable to Collect Unable to Collect	2,144,919,902 2,198,981,880	64.72% 62.97%	Unable to Collect Unable to Collect	35.28% 37.03%	2,144,919,902 2,198,981,880	1,169,219,064 1,293,230,910	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Four-Day	FY25Q2 SPLY	2,481,011,123 2,550,758,819	Unable to Collect Unable to Collect	1,440,818,534 1,639,970,527	58.07% 64.29%	Unable to Collect Unable to Collect	41.93% 35.71%	1,440,818,534 1,639,970,527	1,040,192,589 910,788,292	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Five-Day	FY25Q2 SPLY	994,555,835 1,010,004,308	Unable to Collect Unable to Collect	713,151,437 665,391,513	71.71% 65.88%	Unable to Collect Unable to Collect	28.29% 34.12%	713,151,437 665,391,513	281,404,398 344,612,795	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Combined Service Stds	FY25Q2 SPLY	110,147,526 110,322,522	105,062,809 106,741,579	70,477,496 64,020,091	63.98% 58.03%	27,822,369 34,914,127	36.02% 41.97%	70,477,496 64,020,091	39,670,030 46,302,431	71.70% 64.71%	28.30% 35.29%
	Overnight	FY25Q2 SPLY	5,962,653 5,630,723	Unable to Collect Unable to Collect	3,695,163 3,543,881	61.97% 62.94%	Unable to Collect Unable to Collect	38.03% 37.06%	3,695,163 3,543,881	2,267,490 2,086,842	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Two-Day	FY25Q2 SPLY	12,379,858 12,020,184	Unable to Collect Unable to Collect	5,712,346 6,805,389	46.14% 56.62%	Unable to Collect Unable to Collect	53.86% 43.38%	5,712,346 6,805,389	6,667,512 5,214,795	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Three-Day	FY25Q2 SPLY	45,459,195 45,274,371	Unable to Collect Unable to Collect	30,610,355 26,590,418	67.34% 58.73%	Unable to Collect Unable to Collect	32.66% 41.27%	30,610,355 26,590,418	14,848,840 18,683,953	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Four-Day	FY25Q2 SPLY	30,690,374 31,113,010	Unable to Collect Unable to Collect	20,388,018 17,908,065	66.43% 57.56%	Unable to Collect Unable to Collect	33.57% 42.44%	20,388,018 17,908,065	10,302,356 13,204,945	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Five-Day	FY25Q2 SPLY	15,655,446 16,284,234	Unable to Collect Unable to Collect	10,071,614 9,172,338	64.33% 56.33%	Unable to Collect Unable to Collect	35.67% 43.67%	10,071,614 9,172,338	5,583,832 7,111,896	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
Marketing Mail		FY25Q2 SPLY	13,030,517,428 13,814,328,966	11,650,076,454 11,652,908,869	9,062,892,987 9,375,405,403	73.91% 72.37%	2,385,924,174 2,076,241,583	26.09% 27.63%	9,631,361,681 9,997,409,824	3,399,155,747 3,816,919,142	79.16% 81.87%	20.84% 18.13%
High Density & Saturation Ltrs	Combined Entry Types	FY25Q2 SPLY	1,332,104,007 1,322,741,135	1,313,320,144 1,315,172,530	1,001,837,839 976,458,346	75.21% 73.82%	274,355,617 301,587,496	24.79% 26.18%	1,001,837,839 976,458,346	326,266,168 346,282,789	78.50% 76.40%	21.50% 23.60%
	Destination Entry 2-Day	FY25Q2 SPLY	0 0	Unable to Collect Unable to Collect	0 0	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	0 0	0 0	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Dest Entry 3-to-5-Day	FY25Q2 SPLY	1,185,173,144 1,201,961,767	Unable to Collect Unable to Collect	877,529,012 865,184,503	74.04% 71.98%	Unable to Collect Unable to Collect	25.96% 28.02%	877,529,012 865,184,503	307,644,132 336,777,264	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Dest Entry 5-Day & Above	FY25Q2 SPLY	68,304,916 51,831,146	Unable to Collect Unable to Collect	53,079,442 44,011,111	77.71% 84.91%	Unable to Collect Unable to Collect	22.29% 15.09%	53,079,442 44,011,111	15,225,474 7,820,035	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	End-to-End 3-to-5-Day	FY25Q2 SPLY	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	30,707,459 34,964,312	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	30,707,459 34,964,312	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	End-to-End 6-to-10-Day	FY25Q2 SPLY	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	37,872,072 30,780,791	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	37,872,072 30,780,791	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	End-to-End 11-Day & Above	FY25Q2 SPLY	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	2,649,854 1,517,629	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	2,649,854 1,517,629	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Combined Entry Types	FY25Q2 SPLY	1,745,396,883 2,036,785,651	312,817,556 312,821,736	102,479,608 207,166,345	33.82% 36.31%	187,316,273 82,633,445	66.18% 63.69%	590,229,129 739,589,817	1,155,167,754 1,297,195,834	35.36% 71.49%	64.64% 28.51%
	Destination Entry 2-Day	FY25Q2 SPLY	1,000,422,458 1,049,267,229	Unable to Collect Unable to Collect	0 0	48.75% 50.74%	Unable to Collect Unable to Collect	51.25% 49.26%	487,749,521 532,423,472	512,672,937 516,843,757	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Dest Entry 3-to-5-Day	FY25Q2 SPLY	690,563,680 935,502,810	Unable to Collect Unable to Collect	92,431,989 188,525,438	13.39% 20.15%	Unable to Collect Unable to Collect	86.61% 79.85%	92,431,989 188,525,438	598,131,691 746,977,372	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Dest Entry 5-Day & Above	FY25Q2 SPLY	24,769,318 19,037,826	Unable to Collect Unable to Collect	4,514,577 6,662,977	18.23% 35.00%	Unable to Collect Unable to Collect	81.77% 65.00%	4,514,577 6,662,977	20,254,741 12,374,849	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	End-to-End 3-to-5-Day	FY25Q2 SPLY	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	4,421,153 10,262,494	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	4,421,153 10,262,494	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	End-to-End 6-to-10-Day	FY25Q2 SPLY	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	1,071,323 1,660,451	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	1,071,323 1,660,451	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	End-to-End 11-Day & Above	FY25Q2 SPLY	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	40,566 54,985	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	40,566 54,985	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
Carrier Route (Flats & Letters)	Combined Entry Types	FY25Q2 SPLY	585,135,889 850,920,249	842,372,165 842,394,268	448,810,552 624,275,775	76.70% 73.36%	387,964,429 212,521,266	23.30% 26.64%	448,810,552 624,275,775	136,325,337 226,644,474	53.64% 74.60%	46.36% 25.40%
	Destination Entry 2-Day	FY25Q2 SPLY	5,954,830 8,902,075	Unable to Collect Unable to Collect	0 0	0.00% 0.00%	Unable to Collect Unable to Collect	100.00% 100.00%	0 0	5,954,830 8,902,075	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Dest Entry 3-to-5-Day	FY25Q2 SPLY	506,381,065 755,552,024	Unable to Collect Unable to Collect	392,413,192 556,052,870	77.49% 73.60%	Unable to Collect Unable to Collect	22.51% 26.40%	392,413,192 556,052,870	113,967,873 199,499,154	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Dest Entry 5-Day & Above	FY25Q2 SPLY	51,966,749 59,227,901	Unable to Collect Unable to Collect	43,481,513 50,030,391	83.67% 84.47%	Unable to Collect Unable to Collect	16.33% 15.53%	43,481,513 50,030,391	8,485,236 9,197,510	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	End-to-End 3-to-5-Day	FY25Q2 SPLY	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	6,922,362 10,448,790	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	6,922,362 10,448,790	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	End-to-End 6-to-10-Day	FY25Q2 SPLY	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	5,307,464 6,557,579	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	5,307,464 6,557,579	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	End-to-End 11-Day & Above	FY25Q2 SPLY	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	686,021 1,186,145	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	686,021 1,186,145	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Combined Entry Types	FY25Q2 SPLY	585,135,889 850,920,249	842,372,165 842,394,268	448,810,552 624,275,775	76.70% 73.36%	387,964,429 212,521,266	23.30% 26.64%	448,810,552 624,275,775	136,325,337 226,644,474	53.64% 74.60%	46.36% 25.40%
	Destination Entry 2-Day	FY25Q2 SPLY	5,954,830 8,902,075	Unable to Collect Unable to Collect	0 0	0.00% 0.00%	Unable to Collect Unable to Collect	100.00% 100.00%	0 0	5,954,830 8,902,075	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Dest Entry 3-to-5-Day	FY25Q2 SPLY	506,381,065 755,552,024	Unable to Collect Unable to Collect	392,413,192 556,052,870	77.49% 73.60%	Unable to Collect Unable to Collect	22.51% 26.40%	392,413,192 556,052,870	113,967,873 199,499,154	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect
	Dest Entry 5-Day & Above	FY25Q2 SPLY	51,966,749 59,227,901	Unable to Collect Unable to Collect	43,481,513 50,030,391	83.67% 84.47%	Unable to Collect Unable to Collect	16.33% 15.53%	43,481,513 50,030,391	8,485,236 9,197,510	Unable to Collect Unable to Collect	Unable to Collect Unable to Collect

PQ II/FY 2023	Service Std or Entry Type	vs SPLY	Total # of Pcs (RPW-ODIS) (a)	# of Pcs Eligible for FS IMB (b)	# of FS IMB Pcs Incl in Measurement (c)	% of FS IMB Pcs in Measurement (c/b)	# of FS IMB Pcs Excl from Meas'mnt (d)	% of FS IMB Pcs Not in Meas'mnt (d/b)	# of Pcs in Measurement (e)	# of Pcs Not in Measurement (a-e)	% of Pcs in Measurement (e/a)	% of Pcs Not in Measurement ((a-e)/a)
Letters	Combined Entry Types	FY25Q2 SPLY	8,847,031,188	8,744,863,766	7,240,950,988	81.85%	1,390,649,092	18.15%	7,240,950,988	1,606,080,200	83.89%	16.11%
	Destination Entry 2-Day	FY25Q2 SPLY	8,996,979,159	8,745,815,150	7,247,921,923	80.56%	1,384,627,509	19.44%	7,247,921,923	1,749,057,236	83.96%	16.04%
	Dest Entry 3-to-5-Day	FY25Q2 SPLY	0	Unable to Collect	0	Unable to Collect	Unable to Collect	Unable to Collect	0	0	Unable to Collect	Unable to Collect
	Dest Entry 5-Day & Above	FY25Q2 SPLY	0	Unable to Collect	0	Unable to Collect	Unable to Collect	Unable to Collect	0	0	Unable to Collect	Unable to Collect
	End-to-End 3-to-5-Day	FY25Q2 SPLY	6,506,996,826	6,669,679,914	5,499,285,806	84.51%	1,007,711,020	15.49%	5,499,285,806	1,007,711,020	100.00%	0.00%
	End-to-End 6-to-10-Day	FY25Q2 SPLY	6,669,679,914	6,669,679,914	5,466,044,908	81.95%	1,203,635,006	18.05%	5,466,044,908	1,203,635,006	100.00%	0.00%
	End-to-End 11-Day & Above	FY25Q2 SPLY	880,980,990	840,924,713	765,824,426	86.93%	115,156,564	13.07%	765,824,426	115,156,564	100.00%	0.00%
	End-to-End 3-to-5-Day	FY25Q2 SPLY	840,924,713	840,924,713	767,213,671	91.23%	73,711,042	8.77%	767,213,671	73,711,042	100.00%	0.00%
	End-to-End 6-to-10-Day	FY25Q2 SPLY	254,723,276	254,723,276	317,116,889	124.48%	137,606,387	53.99%	254,723,276	137,606,387	53.99%	46.01%
	End-to-End 11-Day & Above	FY25Q2 SPLY	317,116,889	317,116,889	697,112,140	219.84%	147,444,554	46.41%	317,116,889	147,444,554	46.41%	53.59%
Flats	Combined Entry Types	FY25Q2 SPLY	24,005,340	24,005,340	25,214,096	105.03%	1,208,756	5.03%	24,005,340	1,208,756	95.03%	4.97%
	Destination Entry 2-Day	FY25Q2 SPLY	25,214,096	25,214,096	25,214,096	100.00%	0	0.00%	25,214,096	0	100.00%	0.00%
	Dest Entry 3-to-5-Day	FY25Q2 SPLY	189,921,788	189,921,788	139,185,399	73.29%	50,736,389	26.71%	139,185,399	50,736,389	100.00%	0.00%
	Dest Entry 5-Day & Above	FY25Q2 SPLY	228,246,968	228,246,968	166,293,740	72.86%	61,953,228	27.14%	166,293,740	61,953,228	100.00%	0.00%
	End-to-End 3-to-5-Day	FY25Q2 SPLY	59,402,427	59,402,427	53,601,846	90.24%	5,800,581	9.76%	53,601,846	5,800,581	100.00%	0.00%
	End-to-End 6-to-10-Day	FY25Q2 SPLY	68,759,906	68,759,906	62,297,147	90.60%	6,462,759	9.40%	62,297,147	6,462,759	100.00%	0.00%
	End-to-End 11-Day & Above	FY25Q2 SPLY	18,053,171	18,053,171	22,809,365	126.34%	5,746,194	31.84%	18,053,171	5,746,194	31.84%	68.16%
	End-to-End 3-to-5-Day	FY25Q2 SPLY	22,809,365	22,809,365	22,809,365	100.00%	0	0.00%	22,809,365	0	100.00%	0.00%
	End-to-End 6-to-10-Day	FY25Q2 SPLY	56,798,184	56,798,184	56,798,184	100.00%	0	0.00%	56,798,184	0	100.00%	0.00%
	End-to-End 11-Day & Above	FY25Q2 SPLY	66,723,735	66,723,735	66,723,735	100.00%	0	0.00%	66,723,735	0	100.00%	0.00%
EDDM	Two-Day	FY25Q2 SPLY	139,263,892	148,861,321	0	0.00%	88,597,429	63.30%	0	0	0.00%	0.00%
			148,861,321	148,861,321	0	0.00%	88,597,429	63.30%	0	0	0.00%	0.00%
Periodicals		FY25Q2 SPLY	600,872,127	636,213,223	319,505,642	53.17%	142,444,454	22.54%	319,505,642	281,366,485	69.16%	30.84%
			671,248,976	636,373,766	346,339,531	51.60%	156,329,760	23.04%	346,339,531	324,909,445	68.90%	31.10%
In-County	Combined Entry Types	FY25Q2 SPLY	111,771,807	114,852,157	8,005,360	7.16%	106,766,447	92.84%	8,005,360	103,766,447	7.16%	92.84%
	Dest Entry	FY25Q2 SPLY	120,276,330	114,852,975	7,342,828	6.10%	112,933,502	93.90%	7,342,828	112,933,502	6.10%	93.90%
	End-to-End	FY25Q2 SPLY	0	Unable to Collect	0	0.00%	0	0.00%	0	0	0.00%	0.00%
			0	Unable to Collect	0	0.00%	0	0.00%	0	0	0.00%	0.00%
Outside County	Combined Entry Types	FY25Q2 SPLY	489,100,320	521,361,066	311,500,282	63.69%	177,600,038	36.31%	311,500,282	177,600,038	63.69%	36.31%
	Dest Entry	FY25Q2 SPLY	550,972,646	521,520,791	338,996,703	61.53%	211,975,943	38.47%	338,996,703	211,975,943	61.53%	38.47%
	End-to-End	FY25Q2 SPLY	359,562,544	406,038,318	254,498,725	70.78%	105,063,819	29.22%	254,498,725	105,063,819	100.00%	0.00%
			406,038,318	406,038,318	276,784,802	68.17%	129,253,516	31.83%	276,784,802	129,253,516	100.00%	0.00%
Package Services		FY25Q2 SPLY	129,537,776	144,934,328	57,001,557	44.00%	72,536,219	56.00%	57,001,557	72,536,219	100.00%	0.00%
			144,934,328	144,934,328	62,211,901	42.92%	82,722,427	57.08%	62,211,901	82,722,427	100.00%	0.00%
BPM Flats	Combined Entry Types	FY25Q2 SPLY	33,064,583	32,485,043	8,479,051	25.64%	11,669,941	74.36%	8,479,051	24,585,532	42.08%	57.92%
	Dest Entry	FY25Q2 SPLY	35,218,482	34,800,497	8,253,838	23.44%	13,800,266	76.56%	8,253,838	26,964,644	37.43%	62.57%
	End-to-End	FY25Q2 SPLY	29,791,542	31,543,040	8,011,003	26.89%	21,780,539	73.11%	8,011,003	21,780,539	100.00%	0.00%
			31,543,040	31,543,040	7,801,711	24.73%	23,741,329	75.27%	7,801,711	23,741,329	100.00%	0.00%

The Claim of “Next Day”

With predictable hype, the Postal Service is rolling out its latest “new” offering – Priority Mail Next Day. According to the USPS website, the service

“gives businesses with a negotiated service agreement expanded customer reach and delivery speed. This enhanced next-day delivery option allows you to reach homes and businesses within 150 miles of our 60 Regional Processing and Distribution Centers (RPDC) in more than 60 markets across the US.”

The site includes a map with scores of “pins” that each detail the service area where Priority Mail Next Day is available. However, most of these are *not* RPDCs and, based on announced USPS plans, will not be. Clicking on any other spot on the map or entering a ZIP Code for where an RPDC *will* be returns a message about “we are still expanding.”

Ironically, despite the claimed 150 range of the service, the map doesn’t reflect it. For example, clicking on the pin for Providence (RI) – not an RPDC – shows the service won’t even reach all of that small state; Newport, barely 35 miles

away, isn’t included. Details for the Midland (TX) “pin” show the service doesn’t reach San Angelo, about 100 miles away, and the Spokane “pin” reports that Moses Lake, 97 miles southwest, isn’t included. Of course, the fine print on the website notes that the service is for “participating ZIP Code pairings only”; so much for the boast about a 150-mile range.

Even if the claimed coverage area weren’t suspect, the question remains why – other than price – a negotiated service agreement is needed to use Priority Mail. Moreover, what does claiming next day service for Priority Mail Next Day say about the service expectations for traditional Priority Mail? Beyond that, given that the pieces must be deposited before 6pm at the serving processing center, why wouldn’t simple First-Class Mail – riding on the same truck – work as well?

A postal spokesperson quoted in *SupplyChainDive* stated with unintended irony: “We are so straightforward. It’s what you see is what you get when you’re dealing with us.” In this case, however, the reality doesn’t match the hype.

Celebrating its History: JLS Opens Museum

In a world of multi-plant commercial printer/mailer corporations, there are still some mailing service providers who can trace their lineage directly to founders who started the business decades ago – or longer.

One such company is JLS Mailing Service of Brockton (MA). Its owner, Jim Clark, not only knows his company's heritage, he's opened a museum to honor it and Elizabeth Joyce Broderick who long ago funded the company.

672 CRESCENT ST, BROCKTON, MA, 02302

PRESERVING THE PAST, MAILING THE FUTURE

INSIDE THE LEGACY OF JLS



ELIZABETH JOYCE BRODERICK

MAIL MUSEUM

Inside JLS Mailing Services, is a unique museum which tells the story of innovation and the revolution that reshaped America's communication.

In 1918, Elizabeth Joyce Broderick, one of America's first female entrepreneurs, founded the Joyce Letter Shop company. She first discovered the benefits of communicating through direct mail while selling hay for her dad. The ability to quickly sell her dad's hay in record time with a small mailing was the beginning of what was to become one of New England's largest direct communications companies.

THE FLOURISHING OF THE COMPANY

The company flourished in Boston, even through the Depression, by rising to every challenge and providing a diverse array of services with uncompromising quality. As direct mail became a significant medium, the company began serving both businesses and marketers. Over the years, Ms. Joyce built her business by adding traditional lettershop services, addressing and inserting.

Mechanical innovations started to be developed in the 1930s to make life easier and more profitable for letter shops. Today, you can see some of this equipment in a unique mailing museum situated on premises at JLS Mailing Services headquarters.

In the early 1980s analog devices and ink jet printers replaced this equipment, followed by the digital age in the 1990s with digital on-demand printing. Address and document information that required entire rooms in which to house them now can be stored on a device no bigger than your thumb. Processing equipment that weighed thousands of pounds now can be done on a device that sits on a desk. JLS was in the forefront of many of these innovations while preserving personalization and high quality as practiced by Ms. Joyce.

HOW YOU CAN HELP

As we look toward the future, we invite you to be a part of preserving this important piece of American business history.

Donations to the Joyce Letter Shop Museum help maintain the collection, expand exhibits, and inspire new generations of innovators and entrepreneurs. To donate or learn more, visit <https://ejbmm.com/about/>



USPS Reports on Growth Incentives

On May 21, the Postal Service filed the first of its quarterly reports regarding the calendar 2025 First-Class Mail and Marketing Mail growth incentives. Such reports were required by the Postal Regulatory Commission on May 30, 2024, when it approved those incentives.

Some of the filing was made “under seal,” i.e., not publicly disclosed, given the proprietary nature of the details about participating mailers and the volume each produced. Nonetheless, what was revealed on specific matters of interest to the commission offered an insight into how the two incentives are doing, including:

[PRC question #3.] “The number of participating First-Class Mail and USPS Marketing Mail mailers projected to qualify for credits next quarter and by the end of CY 2025.”

“The Postal Service projects that 72 mailers will qualify for postage credits by the beginning of the next quarter, July 1, 2025. These are mailers who have mailed more than 500,000 pieces and whose actual volume exceeded 50 percent of their baseline volume by the end of Q2 FY 2025.

“The Postal Service projects that there are 381 mailers that will exceed their baselines by the end of CY 2025. These are the mailers who have mailed more than 250,000 pieces and whose volume exceeded 25 percent of their baseline volume by the end of Q2 FY 2025.”

[PRC question #5.] “Estimates of the Postal Service’s administrative costs for the quarter and for the administration of the

incentives to date, including costs related to data tracking and collection as well as labor hours required to manage the program and calculate credits and credit adjustments.”

“The Postal Service currently estimates quarterly costs of \$30,000 and to date costs of \$60,000 for data tracking. We estimate quarterly costs of \$45,000 and costs to-date of \$90,000 in labor hours to manage the program. We estimate \$0 to calculate credits and credit adjustment. The total administrative cost estimate for the quarter is \$75,000 and to-date is \$150,000.

“The Postal Service bases these estimates on the following assumptions:

- For data tracking and collection: two full-time employees (2,000 hrs per 12 months) have worked an average of 30 percent of their time at \$100 / hour over a period of one quarter (three months) or to-date (six months October 2024-March 2025).
- For managing the incentive program: three full-time employees have spent an average of 30 percent of their time at \$100 / hour over the same periods (quarter and to-date).”

Similar incentives were offered in calendar 2024 and, according to the USPS, participating mailers generated 5.6 billion pieces of mail and earned over \$500 million in postage credits (that had to be used by March 31, 2025).

The agency is apparently pleased with the results of the incentives. In its April 9 price filing, the agency proposed, and the PRC later approved, making the incentives “permanent parts of the First-Class and Marketing Mail price structures.”

April Financials: Sinking Deeper

The volume and revenue boosts of last fall’s election/holiday season are long gone, and April’s numbers show the expected decline heading into the slow mid-year period. Meanwhile, more workhours, an adverse swing in the workers compensation liability, and steadily rising costs combined to yield an \$850 million net loss for the month.

Volume and revenue

Compared to April 2024, market-dominant mail volume was down 1.6% and competitive product volume – more important to the 10-Year Plan – was 4.2% lower. Absent any seasonal uptick, total volume for the month was 1.7% lower than the previous April:

First-Class Mail: 3.440 bln pcs, **-3.9%**; 25.8626 bln pcs, **-4.7%** YTD
Marketing Mail: 4.690 bln pcs, +1.2%; 34.355 bln pcs, +1.0% YTD
Periodicals: 0.191 bln pcs, **-17.1%**; 1.472 bln pcs, **-9.7%** YTD
Total Mkt Dom: 8.376 bln pcs, **-1.6%**; 62.200 bln pcs, **-1.8%** YTD
Total Competitive: 0.527 bln pcs, **-4.2%**; 3.916 bln pcs, **-3.5%** YTD
Total USPS: 8.924 bln pcs, **-1.7%**; 66.284 bln pcs, **-1.9%** YTD

Total revenue was 3.3% below plan but 3.0% better than April 2024. Nonetheless, the net loss at the end of the month was \$850 million and \$3.998 billion for the YTD, \$1.6 billion worse than plan and \$400 million worse than at the end of last April.

Despite price increases on market-dominant mail exceeding 7.5% since April 2024, year-to-date market-dominant mail revenue for April 2025 was only 0.8% higher, and up only 2.4% for the year to date.

USPS operating revenue for the month was \$6.559 billion:

First-Class Mail: \$2.072 bln, +1.3%; \$15.730 bln, +2.5% YTD
Marketing Mail: \$1.232 bln, **-0.6%**; \$9.450 bln, +4.2% YTD
Periodicals: \$0.069 bln, **-7.1%**; \$0.525 bln, **-1.5%** YTD
Total Mkt Dominant: \$3.701 bln, +0.8%; \$27.817 bln, +2.4% YTD
Total Competitive: \$2.756 bln, +3.4%; \$20.124 bln, +2.1% YTD
Total USPS: \$6.559 bln, +1.7%; \$48.762 bln, +2.1% YTD

Expenses and workhours

Total “controllable” compensation and benefit costs in April were \$5.159 billion, 3.2% over plan and 3.2% higher than April 2024; total expenses were \$7.558 billion, 4.0% higher than plan and **14.7% higher than a year earlier**.

As the largest single non-personnel cost, transportation expense was \$676 million for the month and \$4.902 billion for the YTD. Workers’ compensation expense worsened by \$725 million compared to last April, swinging from a \$624 million benefit to a \$101 million liability.

Workhour usage was 1.4% over plan but 0.4% lower than April 2024, while total workhours for the year-to-date were 0.5% below plan and 2.2% under SPLY YTD. The total workforce was smaller, but with **more career employees**.

Month’s end complement: 634,187 employees (537,167 career, 97,020 non-career) **-1.68%** compared to April 2024 (645,001 employees: 531,710 career, 113,291 non-career), but **1.03% more career workers**.

All the numbers are on the next page.

USPS Preliminary Information (Unaudited) – April 2025 ¹

OPERATING DATA OVERVIEW ^{1,2}		Current Period					Year-to-Date				
Revenue/Volume/Workhours (Millions)		Actual	Plan	SPLY	% Plan Var	% SPLY Var	Actual	Plan	SPLY ⁵	% Plan Var	% SPLY Var
Revenue											
Operating Revenue		\$6,559	\$6,871	\$6,449	-4.5%	1.7%	\$48,762	\$49,811	\$47,775	-2.1%	2.1%
Other Revenue		\$85	\$1	--	NMF	NMF	\$125	\$4	\$6	NMF	NMF
Total Revenue		\$6,644	\$6,872	\$6,449	-3.3%	3.0%	\$48,887	\$49,815	\$47,781	-0.0%	2.3%
Operating Expenses											
Personnel Compensation and Benefits		\$5,743	\$5,482	\$4,835	4.8%	18.8%	\$40,770	\$39,758	\$39,114	2.5%	4.2%
Transportation		\$676	\$654	\$714	3.4%	-5.3%	\$4,902	\$5,022	\$5,383	-2.4%	-8.9%
Supplies and Services		\$293	\$300	\$264	-2.3%	11.0%	\$1,961	\$2,084	\$1,988	-5.9%	-1.4%
Other Expenses		\$802	\$783	\$739	2.4%	8.5%	\$5,400	\$5,404	\$5,156	-0.1%	4.7%
Total Operating Expenses		\$7,514	\$7,219	\$6,552	4.1%	14.7%	\$53,033	\$52,268	\$51,641	1.5%	2.7%
Net Operating Income/Loss		-\$870	-\$347	-\$103			-\$4,146	-\$2,453	-\$3,860		
Interest Income		\$64	\$47	\$96	36.2%	-33.3%	\$474	\$401	\$580	18.2%	-18.3%
Interest Expense		\$44	\$45	\$46	-2.2%	-4.3%	\$326	\$339	\$312	-3.8%	4.5%
Net Income/Loss		-\$850	-\$345	-\$53			-\$3,998	-\$2,391	-\$3,592		
Mail Volume											
Total Market Dominant Products ³		8,376	8,159	8,508	2.7%	-1.6%	62,200	61,325	63,313	1.4%	-1.8%
Total Competitive Products ³		527	578	550	-8.8%	-4.2%	3,916	4,081	4,059	-4.0%	-3.5%
Total International Products		21	20	21	4.5%	0.0%	168	169	186	-0.6%	-9.7%
Total Mail Volume		8,924	8,757	9,079	1.9%	-1.7%	66,284	65,575	67,558	1.1%	-1.9%
Total Work Hours		95	94	96	1.1%	-1.0%	670	668	677	0.3%	-1.0%
Total Career Employees		537,167		531,710		1.0%					
Total Non-Career Employees		97,020		113,291		-14.4%					
MAIL VOLUME and REVENUE ^{1,2}		Current period				Year-to-Date					
Pieces and Dollars (Thousands)		Actual		SPLY	% SPLY Var	Actual		SPLY	% SPLY Var		
First Class (excl. all parcels and Int'l.)											
Volume		3,440,352		3,581,420	-3.9%	25,866,175		27,151,143	-4.7%		
Revenue		\$2,072,297		\$2,046,390	1.3%	\$15,730,240		\$15,350,890	2.5%		
Periodicals											
Volume		190,908		230,332	-17.1%	1,472,453		1,631,039	-9.7%		
Revenue		\$69,150		\$74,454	-7.1%	\$524,745		\$532,498	-1.5%		
Marketing Mail (excl. all parcels and Int'l.)											
Volume		4,689,604		4,636,223	1.2%	34,354,956		33,999,256	1.0%		
Revenue		\$1,232,106		\$1,240,058	-0.6%	\$9,449,839		\$9,066,278	4.2%		
Package Svcs. (ex. Inb'd. Intl Surf. PP @ UPU rates)											
Volume		28,503		31,133	-8.4%	244,158		259,995	-6.1%		
Revenue		\$69,716		\$70,254	-0.8%	\$545,698		\$548,529	-0.5%		
All other Market Dominant Mail											
Volume		26,596		29,021	-8.4%	262,362		271,693	-3.4%		
Revenue		\$257,785		\$240,058	7.4%	\$1,566,309		\$1,666,478	-6.0%		
Total Market Dominant Products (ex. all Int'l.)											
Volume		8,375,963		8,508,129	-1.6%	62,200,104		63,313,086	-1.8%		
Revenue		\$3,701,054		\$3,671,214	0.8%	\$27,816,831		\$27,164,673	2.4%		
Shipping and Package Services											
Volume		526,852		550,188	-4.2%	3,916,102		4,058,807	-3.5%		
Revenue		\$2,628,925		\$2,542,595	3.4%	\$19,247,125		\$18,825,421	2.2%		
All other Competitive Products											
Volume		-		-	0.0%	-		-	0.0%		
Revenue		\$127,049		\$121,956	4.2%	\$876,753		\$883,885	-0.8%		
Total Competitive Products (ex. all Int'l.)											
Volume		526,852		550,188	-4.2%	3,916,102		4,058,807	-3.5%		
Revenue		\$2,755,974		\$2,664,551	3.4%	\$20,123,878		\$19,709,306	2.1%		
Total International ⁴											
Volume		21,368		21,168	0.9%	167,756		186,256	-9.9%		
Revenue		\$101,867		\$112,931	-9.8%	\$821,153		\$901,278	-8.9%		
Total											
Volume		8,924,183		9,079,485	-1.7%	66,283,962		67,558,149	-1.9%		
Revenue		\$6,558,895		\$6,448,696	1.7%	\$48,761,862		\$47,775,257	2.1%		
EXPENSES OVERVIEW ^{1,2}		Current Period					Year-to-Date				
Dollars (Millions)		Actual	Plan	SPLY	% Plan Var	% SPLY Var	Actual	Plan	SPLY	% Plan Var	% SPLY Var
Controllable Pers. Comp. & Benefits		\$5,159	\$4,999	\$5,000	3.2%	3.2%	\$36,917	\$36,375	\$35,584	1.5%	3.7%
FERS Unfunded Liabilities Amortization ⁶		\$200	\$200	\$192	0.0%	4.2%	\$1,400	\$1,400	\$1,342	0.0%	4.3%
CSRS Unfunded Liabilities Amortization ⁶		\$283	\$283	\$267	0.0%	6.0%	\$1,983	\$1,983	\$1,867	0.0%	6.2%
Workers' Compensation ⁷		\$101	\$ --	-\$624	NMF	-116.2%	\$470	\$ --	\$321	NMF	46.4%
Total Pers. Comp. & Benefits		\$5,743	\$5,482	\$4,835	4.8%	18.8%	\$40,770	\$39,758	\$39,114	2.5%	42.2%
Total Non-Personnel Expenses		\$1,771	\$1,737	\$1,717	2.0%	3.1%	\$12,263	\$12,510	\$12,527	-2.0%	-2.1%
Total Expenses (incl. interest)		\$7,558	\$7,264	\$6,598	4.0%	14.5%	\$53,359	\$52,607	\$51,953	1.4%	2.7%
WORKHOURS ^{1,2,3}		Current Period					Year-to-Date				
Workhours (Thousands)		Actual	Plan	SPLY	% Plan Var	% SPLY Var	Actual	Plan	SPLY	% Plan Var	% SPLY Var
City Delivery		34,641	34,899	35,628	-0.7%	-2.8%	243,296	244,449	248,830	-0.5%	-2.2%
Mail Processing		15,500	14,048	15,005	10.3%	3.3%	113,732	110,008	115,229	3.4%	-1.3%
Customer Services & Retail		11,484	11,376	11,995	0.9%	-4.3%	80,964	80,560	83,881	0.5%	-3.5%
Rural Delivery		18,893	18,867	18,723	0.1%	0.9%	131,040	131,862	129,725	-0.6%	1.0%
Other		14,966	15,012	14,554	-0.3%	2.8%	100,473	101,526	99,043	-1.0%	1.4%
Total Workhours		95,484	94,202	95,905	1.4%	-0.4%	669,505	668,405	676,708	0.2%	-1.1%

¹/April 2025 had the same number of delivery and retail days compared to April 2024. YTD has one fewer delivery day and 1.75 fewer retail days compared to the same period last year (SPLY).
²/Numbers may not add due to rounding and/or adjustments. Percentages calculated using unrounded numbers. The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis. ³/Excludes all International. ⁴/Includes Current Period Market Dominant Volume of 11,513 and Revenue of \$17,381; SPLY Market Dominant Volume of 9,896 (+16.3%) and Revenue of \$14,798 (+17.5%). Also includes Current Period Competitive Volume of 9,855 and Revenue of \$84,486; SPLY Competitive Volume of 11,272 (-12.6%) and Revenue of \$98,133 (-13.9%). ⁵/This represents the US Office of Personnel Management (OPM) estimated amortization expense related to the Federal Employee Retirement System (FERS) and Civil Service Retirement System (CSRS). The actual invoices will be received between September 2025 and October 2025. ⁶/This represents non-cash adjustments: the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases. NMF = Not Meaningful Figure, percentages +/- 200% or greater.

All the Official Stuff

Federal Register

Postal Service

NOTICES

May 20: International Product Change: Priority Mail Express International, Priority Mail International, and First-Class Package International Service Agreement, 21519.

May 21: Sunshine Act Meeting, 21798; International Product Change: Priority Mail Express International, Priority Mail International, and First-Class Package International Service Agreement, 21797; Product Change [27]: Priority Mail Express, Priority Mail, and USPS Ground Advantage Negotiated Service Agreement [2], 21793, 21796; Priority Mail and USPS Ground Advantage Negotiated Service Agreement [15], 21793, 21793, 21794, 21794, 21794, 21794, 21795, 21795, 21796, 21796, 21796, 21796, 21798; Priority Mail Negotiated Service Agreement [10] 21793, 21794, 21795, 21795, 21796, 21797, 21797, 21797, 21797, 21798.

May 22: International Product Change: Priority Mail Express International, Priority Mail International, and Commercial ePacket Agreement, 21954-21955.

May 30: Product Change-Priority Mail Express, Priority Mail, and USPS Ground Advantage Negotiated Service Agreements; Priority Mail, and USPS Ground Advantage Negotiated Service Agreements; Priority Mail Negotiated Service Agreements; USPS Ground Advantage Negotiated Service Agreements, 23080-23081.

June 2: International Product Change: Priority Mail Express International, Priority Mail International, and First-Class Package International Service Agreement, 23386-23387.

PROPOSED RULES

[None].

FINAL RULES

May 20: Domestic Competitive Products Pricing and Mailing Standards Changes, 21417-21423.

May 23: International Mail Manual; Incorporation by Reference, 22012; Domestic Mail Manual; Incorporation by Reference, 22013.

Postal Regulatory Commission

NOTICES

May 20: New Postal Products [2], 21515-21516, 21516-21517; Competitive Postal Products [2], 21517-21518, 21519; Complaint, 21518.

May 21: New Postal Products, 21792-21793.

May 22: New Postal Products, 21953-21954.

May 23: New Postal Products, 22119-22120.

May 27: New Postal Products, 22328-22329.

May 29: New Postal Products [2], 22774-22775, 22775-22776.

May 14: New Postal Products, 20523-20524.

June 2: New Postal Products, 23386.

PROPOSED RULES

[None].

FINAL RULES

[None].

USPS Industry Alerts

May 20, 2025

USPS Ship will replace the “Destination Entry” error with a “Zone” error message in USPS Ship Reports and IV-MTR Data Feeds

After the June 29, 2025 release, USPS Ship will update all fields currently showing the “Destination Entry” error to display a “Zone” error message. This change is necessary as the functionality will now verify the correct claimed zone. This update will affect the “Census Verification” and “Transaction Details Report” in the USPS Ship online reports, as well as the “Census Attributes” and “Transaction Details Report” in the IV-MTR data feeds. All Business Service Administrators (BSAs) should inform their stakeholders about these changes. For

DMM Advisory

May 23: Monthly Labeling List Changes.

Postal Bulletin (PB 22677, May 29)

- Effective **July 13**, DMM 235, 243, 245, and 705 are revised to reflect a change in the Postal Service standards for First-Class Mail and USPS Marketing Mail flats. Instead of being required, as it is currently, for 5-digit/scheme, 3-digit, and area distribution center (ADC) preparation, the standards will be optional when preparing bundles and trays. ... The Postal Service will publish these revisions in the July 13, 2025, DMM edition. These standards will become effective July 13, 2025.
- Effective **July 13**, DMM 201.7.6.2 and 601.3.1.2 are revised to clarify Postal Service parcel-packaging integrity standards. The Postal Service is revising section 601.3.1.2 to reformat the text and add a new item 601.3.1.2b to clarify the standard for parcel-packaging integrity. Packaging that does not maintain its integrity during processing may cause the piece to lose machinability, or damage the piece or processing equipment. ... Packaging that does not maintain its integrity may be subject to the nonstandard fee. The Postal Service is revising section 201.7.6.2 to add a reference to section 601.3.1.2. Although the Postal Service will not publish these revisions in the DMM until July 13, 2025, the standards are effective immediately.
- Effective **July 13**, DMM 123.2.1 and 223.3.1 are revised to reflect an update in the service objective for Priority Mail of 2 to 3 days for delivery. Although the Postal Service will not publish these revisions in the DMM until July 13, 2025, the standards are effective immediately.
- Effective **May 29**, the IMM Individual Country Listing for Costa Rica is revised to request that the mailer provide the addressee’s fixed or mobile phone number and email address, if available, to items mailed to Costa Rica.
- Effective **May 29**, the IMM Individual Country Listing for Cote d’Ivoire is revised to request that the mailer provide the addressee’s landline and mobile phone number, if available, on items mailed to Cote d’Ivoire.
- Effective **May 29**, the IMM Individual Country Listing for Maldives is revised to add an observation about including the addressee’s phone number on the customs declaration form or address label when mailing items containing goods and for Priority Mail Express International items sent to Maldives.
- Effective **May 29**, the IMM Individual Country Listing for Singapore is revised to add an observation to include the addressee’s phone number on the customs declaration form or address label when mailing certain items to Singapore.
- Effective **May 29**, Publication 431, *Post Office Box Service and Caller Service Fee Groups*, is revised to include the noted changes.

Postal Bulletin announcements of revisions to the DMM, IMM, or other publications often contain two dates: when a revised document is effective, and when a revised standard is effective. The effective date of a revised standard is typically earlier than when it will appear in a revised publication.

additional Release Notes for USPS Ship, please visit Resources | PostalPro. Additional USPS Ship resources are available and updated regularly on USPS Ship | PostalPro.

May 30, 2025

Upcoming USPS.com Maintenance on June 14, 2025

USPS.com will be undergoing routine maintenance from 10 PM ET Saturday, June 14 through 4 AM ET Sunday, June 15, 2025. During this time, you may not be able to sign-in to your USPS.com account and payment transactions on some applications may be temporarily unavailable. We apologize for any inconvenience.

May 29, 2025

Final Reminder: Scheduled Commercial System Release - June 29, 2025

On Sunday, June 29, 2025, the United States Postal Service has scheduled software updates in support of July 2025 Price Change (effective July 13, 2025). List of system changes can be found on PostalPro using link : July 2025 Price Change Release Notes | PostalPro (usps.com). REMINDER: NEW Mail.dat Client is Mandatory. PostalOne System Release 62.0.0.0 includes a new REQUIRED Mail.dat client. After implementation activities conclude, users should download Mail.dat client 62.0.0.0_PROD from the Business Customer Gateway (BCG) using the following path: Mailing Services → Electronic Data Exchange [Go to Service] → Mail.dat download (Windows 32-bit, Windows 64-bit or Solaris). The effective date for the Price Change release is July 13, 2025. We apologize for any inconvenience. All Business Service Administrators (BSAs) should alert their impacted stakeholders. During normal business hours M-F (7am CT – 7pm CT), direct any inquiries or concerns to the Mailing and Shipping Solutions Center (MSSC) via eMail MSSC@usps.gov or telephone (877) 672-0007.

May 30, 2025

Mail Spoken Here – May Edition – Industry Engagement & Outreach Newsletter

Please enjoy the latest edition of Mail Spoken Here attached. The newsletter contains informative and important articles on the following topics: The USPS Board of Governors has announced that it has chosen David Steiner to be the nation's 76th postmaster general. Corporate Affairs VP retiring: Judy de Torok, the Postal Service's former corporate affairs vice president, retired on May 16, 2025. USPS puts new sorting and delivery centers on display: The Postal Service is opening the doors of their S&DCs, to local news media and employees. USPS reports second-quarter financial results: Fiscal year 2025's second quarter (Jan. 1-March 31). USPS recommends new shipping services prices: The Postal Service has notified the Postal Regulatory Commission of shipping services price changes to take effect Sunday, July 13. USPS adds a new option for shipping cremated remains: Beginning Monday, May 12, USPS will introduce a smaller Priority Mail Express product. These stamps salute 250 years of three armed forces: The Postal Service released three stamps (collectively known as the Armed Forces Stamps) to honor the Army, Navy, and Marine Corps. USPS characters are appearing on party goods: The new line of children's tableware features USPS characters Mr. ZIP, the bald eagle, Ben Franklin, and Farley (a blue collection box). Industry Engagement Strategy – CCMO.

May 30, 2025

Planned Power Outages Scheduled

The Atlanta Local Processing Center (LPC) located at 3900 Crown Road, Atlanta, Georgia is scheduled to undergo planned power outages to complete necessary facility maintenance on the dates/times listed below. Processing contingencies have been planned within the Atlanta Campus and customer volumes can continue to be dropped as normal in the Atlanta LPC. Saturday, May 31, 2025 – 4-hour outage (7am-11am); Saturday, June 7, 2025 – 8-hour outage (7am-4pm); Saturday, June 14, 2025 – 8-hour outage (7am-4pm). We hope to have these scheduled power outages completed as quickly as possible.

May 30, 2025

Reminder: Facility Access and Shipment Tracking (FAST) Appointments for Package Shippers

As a follow-up to the February 12 and April 23 FAST *Industry Alerts*, the Postal Service is reminding all package shippers of the origin entry appointment requirement mandate. This mandate is intended to combat counterfeit postage, improve security, facilitate standardized treatment of appointments, and align with industry standards. Effective May 1, 2025, shippers entering parcels at USPS processing facilities — including Network Distribution Centers (NDCs), Sectional Center Facilities (SCFs), Processing and Distribution Centers (P&DCs), Regional Processing and Distribution Centers (RPDCs), Local Processing Centers (LPCs)— have been required to schedule a FAST appointment at least 24 hours in advance of delivery. This mandate was implemented to improve security and facilitate standardized treatment of appointments. It is an industry standard to require identification for customers entering facilities and dropping off product. THIS MANDATE APPLIES ONLY TO COMMERCIAL PACKAGE PRODUCTS ENTERED AT USPS PROCESSING FACILITIES. The Postal Service has provided a one-month grace period that will expire on June 1, 2025, to help shippers prepare for the upcoming mandate. Once the grace period expires: Shippers will no longer be allowed to make unscheduled appointments unless their shipments consist of live animals, pharmaceuticals, or pure perishables; Shippers without an appointment will be required to create a just-in-time origin entry or one-time drop ship appointment. These appointments will only be serviced when operationally feasible. Payment validation may occur prior to any shipment being accepted. Only shippers with a valid Customer Registration ID and/or Scheduler ID will be able to create a just-in-time or one-time appointment. If you believe your shipment was turned away in error, are experiencing issues scheduling appointments, or need assistance registering for a CRID, please contact the FAST Help Desk at 1-877-569-6614 or email fast@usps.gov. As per current FAST business rules, each individual appointment shell should be updated with the contents of the delivery at least an hour before the appointment time. Failure to update the shells with the appropriate content in a timely manner will result in an automatic cancellation of the appointment. The shipper/mailler would have to make a just-in-time appointment or a one-time drop ship appointment that can only be serviced when the facility determines it to be operationally feasible. To schedule a FAST appointment, shippers can log in to the USPS FAST website (<https://fast.usps.com/>). For shippers scheduling FAST appointments for the first time refer to the instructions for Origin Entry and Drop Ship appointments. Shippers can register for a CRID through the Business Customer Gateway and contact the FAST Help Desk if they face any challenges. We urge all shippers to take immediate action to ensure compliance before the grace period expires on June 1st. Failure to meet these requirements may result in denied entry at USPS facilities and disruption to your shipping operations until an appointment can be made.

Calendar

To register for any Mailers Hub webinar, go to MailersHub.com/events

Mailers Hub webinars are at 1pm ET on Thursdays unless otherwise noted.

June 5 – **Mailers Hub Webinar**

June 8-12 – IPMA Conference, Spokane (WA)

July 12-16 – NACUMS Conference, Louisville (KY)

June 26 – **Mailers Hub Webinar**

July 17 – **Mailers Hub Webinar**

July 22-23 – MTAC Meeting, USPS Headquarters

August 7 – **Mailers Hub Webinar**

August 28 – **Mailers Hub Webinar**

September 18 – **Mailers Hub Webinar**

October 7-8 – MTAC Meeting, USPS Headquarters

October 9 – **Mailers Hub Webinar**

October 22-24 – Printing United, Orlando (FL)

October 30 – **Mailers Hub Webinar**

November 20 – **Mailers Hub Webinar**

December 11 – **Mailers Hub Webinar**

BRANN & ISAACSON
ATTORNEYS AND COUNSELORS AT LAW

The services of Brann & Isaacson are now available to provide legal advice to subscribers. The firm is the Mailers Hub recommended legal counsel for mail producers on legal issues, including tax, privacy, consumer protection, intellectual property, vendor contracts, and employment matters. As part of their subscription, Mailers Hub subscribers get an annual consultation (up to one hour) from Brann & Isaacson, and a reduced rate for additional legal assistance. The points of contact at Brann & Isaacson are: Martin I. Eisenstein; David Swetnam-Burland; Stacy O. Stitham; Jamie Szal. They can also be reached by phone at (207) 786-3566.

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PRC-APPROVED MARKET DOMINANT PRICES TO BE EFFECTIVE JULY 13, 2025

FIRST-CLASS MAIL								
SINGLE-PIECE (\$)								
Weight not over (oz.)	Letters ^{1, 2}						Flats ²	Keys & ID Devices
	Machinable Stamped	Machinable Metered	Residual Machinable ³	Non-mach. Stamped	Non-mach. Metered	QBRM		
1	0.78	0.74	0.78	1.27	1.23	0.755	1.63	4.15
2	1.07	1.03	0.78	1.56	1.52	0.755	1.90	4.44
3	1.36	1.32	0.78	1.85	1.81	0.755	2.17	4.73
3.5	1.65	1.61	0.78	2.14	2.10	0.755	2.44	5.02
4							2.44	5.02
5							2.72	5.31
6							3.00	5.60
7							3.28	5.89
8							3.56	6.18
9							3.84	6.47
10							4.14	6.76
11							4.44	7.05
12							4.74	7.34
13							5.04	7.63
14							USPS Connect	<1 lb or <2 lbs.
15							Local Mail	applicable
< 16							Up to 13 oz.	Priority Mail Retail
							\$2.95	Zone 4 rate + \$ 1.23

¹ The price for single-piece, one, two, or three ounce letters also applies to sales of Forever stamps and Forever Print-on-Demand indicia at the time of purchase, as specified by the Postal Service. The price for a Forever additional ounce stamp is the difference between the 2-ounce price and the 1-ounce price.

² A handling charge of \$0.01 per piece applies to foreign-origin, inbound direct entry mail tendered by foreign postal operators, subject to the terms of an authorization arrangement.

³ This price applies only to residual machinable letters derived from a mixed weight presort mailing, and only when the residual mailing reflects the weight levels included in the mixed weight presort mailing. In all other cases, single-piece machinable metered letter rates apply.

Postcards ⁴

Each	0.610	QBRM, ea.	0.585	Double cards, each	1.220
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⁴ The price for single-piece postcards also applies to sales of stamped cards marked with Forever postage, at the time the stamped cards are purchased. The price also applies to Forever postcard stamps. A handling charge of \$0.01 per piece applies to foreign-origin, inbound direct entry mail tendered by foreign postal operators, subject to the terms of an authorization arrangement. Such inbound direct entry mail cannot include single-piece Double Cards.

Share Mail Letters and Postcards ⁵ (maximum weight 1 ounce)

Share Mail letters, each	0.820	Share Mail postcards, each	0.640
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⁵ Share Mail customers must meet and comply with all eligibility requirements of the program. See MCS 1105.5 and DMM 604.5.5.

PRESORTED (\$)														
Application for permit imprint fee – \$ 370.00; Annual presort mailing fee – \$ 370.00														
Weight not over (oz.)	Letters **									Flats **				
	Automation *			Presorted Machinable		Nonmachinable			Machinable Residual ⁶	Automation *				Non-automation
	5-Digit	AADC	Mixed AADC	AADC	Mixed AADC	5-Digit	3-Digit	Mixed ADC		5-Digit	3-Digit	ADC	Mixed ADC	
1	0.593	0.641	0.672	0.644	0.686	0.813	0.939	1.088	0.780	0.970	1.235	1.331	1.488	1.52
2	0.593	0.641	0.672	0.644	0.686	0.813	0.939	1.088	0.780	1.240	1.505	1.601	1.758	1.79
3	0.593	0.641	0.672	0.644	0.686	0.813	0.939	1.088	0.780	1.510	1.775	1.871	2.028	2.06
3.5	0.593	0.641	0.672	0.644	0.686	0.813	0.939	1.088	0.780	1.780	2.045	2.141	2.298	2.33
4										1.780	2.045	2.141	2.298	2.33
5										2.060	2.325	2.421	2.578	2.61
6										2.340	2.605	2.701	2.858	2.89
7										2.620	2.885	2.981	3.138	3.17
8										2.900	3.165	3.261	3.418	3.45
9										3.180	3.445	3.541	3.698	3.73
10										3.480	3.745	3.841	3.998	4.03
11										3.780	4.045	4.141	4.298	4.33
12										4.080	4.345	4.441	4.598	4.63
13										4.380	4.645	4.741	4.898	4.93

⁶ This price applies only to residual machinable letters derived from a mixed weight presort mailing, and only when the residual mailing reflects the weight levels included in the mixed weight presort mailing. In all other cases, single-piece machinable metered letter rates apply.

Postcards * **

Each	0.420	0.445	0.462		0.468	
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* Discount, for each automation postcard, letter, or flat that meets the standards for the full-service Intelligent Mail option, per piece, \$0.005.

Automation, Nonautomation, and Nonmachinable Presorted **Letters prepared on a **SCF or finer** presort pallet receive a discount of \$0.004.

Automation and Nonautomation Presorted **Cards** prepared on a **SCF or finer** presort pallet receive a discount of \$0.002.

Automation and Presorted **Flats** prepared on a **SCF** pallet receive a discount of \$0.018.

Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – \$0.002.

Move update assessment charge, pieces exceeding tolerance, per piece – \$0.08.

Picture Permit Imprint Indicia, per piece – \$0.01.

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PRC-APPROVED MARKET DOMINANT PRICES TO BE EFFECTIVE JULY 13, 2025

USPS MARKETING MAIL

Commercial Rates		ENTRY		Nonprofit Rates		ENTRY	
	Origin	SCF	DDU		Origin	SCF	DDU
PIECE RATES – LETTERS – \$ per piece – Pieces weighing 3.5 oz. (0.21875 lb.) or less							
Nonauto Saturation, HD Plus, and High Density letters weighing 4.0 oz. or less, and CR letters weighing more than 3.5 oz. but not more than 4.0 oz., must pay the applicable piece prices for Saturation (not EDDM), HD Plus, High Density, and CR flats weighing 4.0 oz. or less. These pieces cannot be entered at a DDU and must be prepared as letters.							
CARRIER ROUTE							
High Density	0.365	0.348		High Density	0.175	0.158	
High Density (SCF/finer pllt)	0.362	0.345		High Density (SCF/finer pllt)	0.172	0.155	
High Density Plus	0.275	0.258		High Density Plus	0.171	0.154	
HD Plus (SCF/finer pallet)	0.272	0.255		HD Plus (SCF/finer pallet)	0.168	0.151	
Saturation	0.244	0.227		Saturation	0.155	0.138	
Saturation (SCF/finer pllt)	0.241	0.224		Saturation (SCF/finer pllt)	0.152	0.135	
AUTOMATION							
Mixed AADC	0.433			Mixed AADC	0.239		
AADC	0.407	0.390		AADC	0.213	0.196	
AADC (SCF/finer pallet)	0.404	0.387		AADC (SCF/finer pallet)	0.210	0.193	
5-digit	0.372	0.355		5-digit	0.178	0.161	
5-Digit (SCF/finer pallet)	0.369	0.352		5-Digit (SCF/finer pallet)	0.175	0.158	
NONAUTOMATION MACHINABLE –							
Nonauto nonmach ltrs weighing 4.0 oz. or less must pay the prices shown for Nonauto flats. These pieces cannot be entered at a DDU and must be prepared as ltrs.							
Mixed AADC	0.439			Mixed AADC	0.245		
AADC	0.407	0.390		AADC	0.213	0.196	
AADC (SCF/finer pallet)	0.404	0.387		AADC (SCF/finer pallet)	0.210	0.193	
PIECE RATES – FLATS and Nonautomation Letters – \$ per piece – Pieces weighing 4.0 oz. (0.25 lb.) or less							
CARRIER ROUTE (incl nonauto Sat., HD Plus, and HD ltrs weighing 4 oz. or less; and CR ltrs weighing more than 3.5 oz. but not more than 4 oz. (these pcs cannot be entered at a DDU and must be prepared as letters).3 * CR pieces in a container (tray/sack/pallet) entered at DDU or that can be cross-docked if entered at SCF/NDC.							
CR	0.501	0.463	0.452	CR	0.415	0.377	0.366
CR ltrs (SCF/finer plt)	0.498	0.460	0.449	CR ltrs (SCF/finer plt)	0.412	0.374	0.363
CR flats (SCF pallet)	0.475	0.437	0.426	CR flats (SCF pallet)	0.389	0.351	0.340
CR flats (5-d/sch plt) *	0.467	0.429	0.418	CR flats (5-d/sch plt) *	0.381	0.343	0.332
High Density flats #	0.418	0.380	0.369	High Density flats #	0.332	0.294	0.283
HD letters (SCF/finer plt)	0.415	0.377	0.366	HD letters (SCF/finer plt)	0.329	0.291	0.280
High Density flats (SCF plt) #	0.400	0.362	0.351	High Density flats (SCF plt) #	0.314	0.276	0.265
HD flats (5-d/sch plt) #	0.385	0.347	0.336	HD flats (5-d/sch plt) #	0.299	0.261	0.250
High Density Plus flats #	0.351	0.313	0.302	High Density Plus flats #	0.214	0.176	0.165
HD Plus letters (SCF/finer plt)	0.348	0.310	0.299	HD Plus letters (SCF/finer plt)	0.211	0.173	0.162
HD Plus flts (SCF plt) #	0.334	0.296	0.285	HD Plus flts (SCF plt) #	0.197	0.159	0.148
HD Plus flats (5-d/sch plt) #	0.324	0.286	0.275	HD Plus flats (5-d/sch plt) #	0.187	0.149	0.138
Saturation flats #	0.290	0.252	0.241	Saturation flats #	0.180	0.142	0.131
Sat letters (SCF/finer plt)	0.287	0.249	0.238	Sat letters (SCF/finer plt)	0.177	0.139	0.128
Saturation flats (SCF plt) #	0.284	0.246	0.235	Saturation flats (SCF plt) #	0.174	0.136	0.125
Sat flts (5-d/sch plt) #	0.269	0.231	0.220	Sat flts (5-d/sch plt) #	0.159	0.121	0.110
Saturation EDDM flats #	0.291	0.253	0.242	Saturation EDDM flats #	0.181	0.143	0.132
Sat EDDM flts (SCF plt) #	0.285	0.247	0.236	Sat EDDM flts (SCF plt) #	0.175	0.137	0.126
Sat EDDM flts (5-d/sch plt) #	0.270	0.232	0.221	Sat EDDM flts (5-d/sch plt)#	0.160	0.122	0.111
Saturation EDDM Retail			0.247	Saturation EDDM Retail			
# -Surcharge – detached address labels, each – \$0.080 (w/o ads)				# -Surcharge – detached address labels, each – \$0.080 (w/o ads)			
AUTOMATION							
Mixed ADC	1.185			Mixed ADC	0.918		
ADC	1.101	1.063		ADC	0.834	0.796	
ADC (SCF pallet)	1.069	1.031		ADC (SCF pallet)	0.802	0.764	
3-digit	0.986	0.948		3-digit	0.719	0.681	
3-digit (SCF pallet)	0.954	0.916		3-digit (SCF pallet)	0.687	0.649	
5-digit	0.770	0.732		5-digit	0.503	0.465	
5-digit (SCF pallet)	0.738	0.700		5-digit (SCF pallet)	0.471	0.433	
NONAUTOMATION (incl. nonmach. letters weighing 4 oz. (0.25 lb) or less; these pieces cannot be entered at a DDU and must be prepared as letters.)							
Mixed ADC	1.220			Mixed ADC	0.953		
ADC	1.110	1.072		ADC	0.843	0.805	
ADC ltrs (SCF/finer pallet)	1.107	1.069		ADC ltrs (SCF/finer pallet)	0.840	0.802	
ADC flats (SCF pallet)	1.068	1.040		ADC flats (SCF pallet)	0.811	0.773	
3-digit	1.046	1.008		3-digit	0.779	0.741	
3-digit ltrs (SCF/finer plt)	1.043	1.005		3-digit ltrs (SCF/finer plt)	0.776	0.738	
3-digit flats (SCF pallet)	1.014	0.976		3-digit flats (SCF pallet)	0.747	0.709	
5-digit	0.869	0.831		5-digit	0.602	0.564	
5-digit ltrs (SCF/finer plt)	0.866	0.828		5-digit ltrs (SCF/finer plt)	0.599	0.561	
5-digit flats (SCF pallet)	0.837	0.799		5-digit flats (SCF pallet)	0.570	0.532	
PIECE RATES – PARCELS – \$ per piece – Pieces weighing 3.3 oz. (0.2063 lb.) or less							
* Surcharge, nonbarcoded pieces, unless sorted to 5-digit ZIPs, each – \$0.042							
MARKETING							
Mixed NDC *	4.296			Mixed NDC *	4.164		
NDC *	3.866			NDC *	3.734		
SCF *	3.651	3.473		SCF *	3.519	3.341	
5-digit		2.601	2.518	5-digit		2.469	2.386
NONSTANDARD (IRREGULAR)							
Commercial rate Nonstandard (irregular) parcels are now among the competitive products.				Mixed NDC *	4.620		
				NDC *	4.405		
				SCF *	3.950	3.756	
				5-digit		2.793	2.710
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PRC-APPROVED MARKET DOMINANT PRICES TO BE EFFECTIVE JULY 13, 2025

USPS MARKETING MAIL

Application for permit imprint fee – \$370.00; Annual permit mailing fee – \$370.00
 Customized MarketMail, per piece – \$0.735 (Commercial), \$0.545 (Nonprofit); Subtract \$0.000 for each piece that complies with the requirements for the Catalog Incentive.
 Picture Permit Imprint Indicia, per piece – \$0.021; Plus One card mailed with a Saturation letter or flat marriage mail “host” mailpiece, each – \$0.120
 Auto/CR/HD/Sat letters and Auto/CR/HD/HD+ flats eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – \$0.002
 Auto letters or auto, HD, or CR flats that meet the standards for the Intelligent Mail Full-Service option, discount per piece – \$0.005
 Subtract 10% of the per-piece price (rounded to the 10th of a cent) in a mailing that complies with Marriage Mail eligibility requirements.
 Move update: Assessment charge, per piece – \$0.08

Commercial Rates (\$)	per pc.+	ENTRY			Nonprofit Rates (\$)	per pc.+	ENTRY		
		Origin	DSCF	DDU			Origin	DSCF	DDU
		per lb.	per lb.	per lb.			per lb.	per lb.	per lb.

PIECE/POUND RATE – FLATS – \$ per piece + \$ per pound – Pieces weighing more than 4.0 oz. (0.25 lb.)

CARRIER ROUTE

(Including carrier route letters weighing over 4.0 ounces; not eligible for DDU entry; preparation as letters required)

CR flats/letters	0.376	0.710	0.398	0.307	CR flats/letters	0.298	0.680	0.368	0.277
CR letters (SCF/finer pallet)	0.373	0.710	0.398	0.307	CR letters (SCF/finer pallet)	0.295	0.680	0.368	0.277
CR flats (SCF pallet)	0.350	0.710	0.398	0.307	CR flats (SCF pallet)	0.272	0.680	0.368	0.277
CR flats (5-digit/scheme pallet)	0.342	0.710	0.398	0.307	CR flats (5-digit/scheme pallet)	0.264	0.680	0.368	0.277
High Density flats/letters #	0.293	0.710	0.398	0.307	High Density flats/letters #	0.215	0.680	0.368	0.277
High Density ltrs (SCF/finer pallet)	0.290	0.710	0.398	0.307	High Density ltrs (SCF/finer pallet)	0.212	0.680	0.368	0.277
High Density flats (SCF pallet)	0.275	0.710	0.398	0.307	High Density flats (SCF pallet)	0.197	0.680	0.368	0.277
High Density flats (5-d/sch pallet)	0.260	0.710	0.398	0.307	High Density flats (5-d/sch pallet)	0.182	0.680	0.368	0.277
HD Plus flats/letters #	0.227	0.710	0.398	0.307	HD Plus flats/letters #	0.097	0.680	0.368	0.277
HD Plus letters (SCF/finer pallet) #	0.224	0.710	0.398	0.307	HD Plus letters (SCF/finer pallet) #	0.094	0.680	0.368	0.277
High Density Plus flats (SCF pallet)	0.210	0.710	0.398	0.307	High Density Plus flats (SCF pallet)	0.080	0.680	0.368	0.277
HD Plus flats (5-digit/scheme pallet)	0.200	0.710	0.398	0.307	HD Plus flats (5-digit/scheme pallet)	0.070	0.680	0.368	0.277
Saturation flats/letters #	0.165	0.710	0.398	0.307	Saturation flats/letters #	0.063	0.680	0.368	0.277
Saturation letters (SCF/finer pallet) #	0.162	0.710	0.398	0.307	Saturation letters (SCF/finer pallet) #	0.060	0.680	0.368	0.277
Saturation flats (SCF pallet)	0.159	0.710	0.398	0.307	Saturation flats (SCF pallet)	0.057	0.680	0.368	0.277
Saturation flats (5-digit/sch pallet)	0.144	0.710	0.398	0.307	Saturation flats (5-digit/sch pallet)	0.042	0.680	0.368	0.277
Saturation EDDM flats #	0.166	0.710	0.398	0.307	Saturation EDDM flats #	0.064	0.680	0.368	0.277
Saturation EDDM flats (SCF pallet)	0.160	0.710	0.398	0.307	Saturation EDDM flats (SCF pallet)	0.058	0.680	0.368	0.277
Saturation EDDM flats (5-d/sch plt)	0.145	0.710	0.398	0.307	Saturation EDDM flats (5-d/sch plt)	0.043	0.680	0.368	0.277

-Surcharge – detached address labels, each – \$0.080 (w/o ads)

-Surcharge – detached address labels, each – \$0.080 (w/o ads)

AUTOMATION

Mixed ADC	1.039	0.745		Mixed ADC	0.786	0.690	
ADC	0.955	0.745	0.433	ADC	0.702	0.690	0.378
ADC flats (SCF pallet)	0.923	0.745	0.433	ADC flats (SCF pallet)	0.670	0.690	0.378
3-digit	0.840	0.745	0.433	3-digit	0.587	0.690	0.378
3-digit (SCF pallet)	0.808	0.745	0.433	3-digit (SCF pallet)	0.555	0.690	0.378
5-digit	0.624	0.745	0.433	5-digit	0.371	0.690	0.378
5-digit (SCF pallet)	0.592	0.745	0.433	5-digit (SCF pallet)	0.339	0.690	0.378

NONAUTOMATION

(Including nonmachinable letters weighing over 4.0 ounces; and nonautomation Saturation, High Density Plus, and High Density letters weighing over 4.0 ounces; not eligible for DDU entry; preparation as letters required)

Mixed ADC	1.074	0.745		Mixed ADC	0.821	0.690	
ADC	0.964	0.745	0.433	ADC	0.711	0.690	0.378
ADC letters (SCF/finer pallet)	0.961	0.745	0.433	ADC letters (SCF/finer pallet)	0.708	0.690	0.378
ADC flats (SCF pallet)	0.932	0.745	0.433	ADC flats (SCF pallet)	0.679	0.690	0.378
3-digit	0.900	0.745	0.433	3-digit	0.647	0.690	0.378
3-digit letters (SCF/finer pallet)	0.897	0.745	0.433	3-digit letters (SCF/finer pallet)	0.644	0.690	0.378
3-digit flats (SCF pallet)	0.868	0.745	0.433	3-digit flats (SCF pallet)	0.615	0.690	0.378
5-digit	0.723	0.745	0.433	5-digit	0.470	0.690	0.378
5-digit letters (SCF/finer pallet)	0.720	0.745	0.433	5-digit letters (SCF/finer pallet)	0.467	0.690	0.378
5-digit flats (SCF pallet)	0.691	0.745	0.433	5-digit flats (SCF pallet)	0.438	0.690	0.378

POUND RATES – PARCELS – \$ per piece + \$ per pound

* Surcharge, nonbarcoded pieces, unless sorted to 5-digit ZIPs, each – \$0.042

MACHINABLE – Pieces weighing 3.5 oz. or more (0.21875 lb.)

Commercial rate machinable parcels are now among the competitive products.				Mixed NDC *	3.826	2.455	
				NDC *	3.244	2.455	
				5-digit	2.481		1.513 1.108

MARKETING – Pieces weighing more than 3.3 oz. (0.2063 lb.)

Mixed NDC *	3.742	2.685		Mixed NDC *	3.656	2.462	
NDC *	3.312	2.685		NDC *	3.226	2.462	
SCF *	3.097	2.685	1.825	SCF *	3.011	2.462	1.602
5-digit	2.225		1.825 1.420	5-digit	2.139		1.602 1.197

NONSTANDARD (IRREGULAR) – Pieces weighing not more than 3.3 oz. (0.2063 lb.)

Commercial rate irregular parcels are now among the competitive products.				Mixed NDC *	4.114	2.455	
				NDC *	3.899	2.455	
				SCF *	3.444	2.455	1.513
				5-digit	2.481		1.513 1.108

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PRC-APPROVED MARKET DOMINANT PRICES TO BE EFFECTIVE JULY 13, 2025

PERIODICALS				
Application Fees: Original entry – \$1,115.00; Reentry – \$145.00; News agents – \$145.00 Ride-Along items, each – \$0.191				
Pound rates – Advertising portion (per pound) (\$)			Pound Rates (per pound) (\$)	
	Outside County; Nonprofit; Classroom; Limited Circulation	Science-of-Agriculture	Within County	
DDU entry	0.122	0.092	Delivery Unit (Auto/nonauto)	0.156
DSCF entry	0.180	0.135	All other zones (Auto/nonauto)	0.204
DADC entry	0.192	0.144	Piece rates (each) (\$) **	
All Zones	0.300	0.225	Automation letter *	
Pound rates – Nonadvertising portion (per pound) (\$)			5-digit	0.059
	Outside County; Science-of-Agriculture	Nonprofit; Classroom; Limited Circulation	3-digit	0.086
DDU entry	0.092	0.092	Basic	0.098
DSCF entry	0.135	0.135	Automation flat *	
DADC entry	0.144	0.144	5-digit	0.376
Other entry (all zones)	0.205	0.205	3-digit	0.503
			Basic	0.579
			Nonautomation (all shapes)	
			5-digit	0.393
			3-digit	0.528
			Basic	0.602
			Carrier route (all shapes) *	
			Basic	0.137
			High density	0.101
			Saturation	0.063
			Discount – DDU entry	0.023

Piece rates (\$) each, sorted in...		Outside Cty, Sci/Agr.	N/P; C'm Ltd. Circ.	Bundle rates (\$) each, sorted to...		Outside Cty Sci/Agr.	N/P; C'm; Ltd. Circ.
Automation letter * **	5-digit bundle	0.361	0.343	Firm bundle	CR sack/pallet	0.205	0.195
	SCF/3-digit bundle	0.388	0.369		5-digit sack/pallet	0.205	0.195
	ADC bundle	0.397	0.377		SCF/3-digit sack/pallet	0.546	0.519
	Mixed ADC bundle	0.420	0.399		ADC sack/pallet	0.657	0.624
Automation flat (Machinable, barcoded) * **	5-digit bundle	0.567	0.539	CR bundle	Mixed ADC sack/pallet	0.852	0.809
	SCF/3-digit bundle	0.699	0.664		CR sack/pallet	0.203	0.193
	ADC bundle	0.758	0.720		5-digit sack/pallet	0.203	0.193
	Mixed ADC bundle	0.822	0.781		SCF/3-digit sack/pallet	0.738	0.701
Machinable non-barcoded letters or flats	5-digit bundle	0.588	0.559	5-digit bundle	ADC sack/pallet	0.998	0.948
	SCF/3-digit bundle	0.741	0.704		Mixed ADC sack/pallet	1.264	1.201
	ADC bundle	0.812	0.771		5-digit/CR sack/pallet	0.427	0.406
	Mixed ADC bundle	0.896	0.851		SCF/3-digit sack/pallet	0.506	0.481
Nonmachinable barcoded flat * **	5-digit bundle	0.914	0.868	SCF/3-digit bundle	ADC sack/pallet	0.656	0.623
	SCF/3-digit bundle	1.040	0.988		Mixed ADC sack/pallet	0.971	0.922
	ADC bundle	1.103	1.048		SCF/3-digit sack/pallet	0.462	0.439
	Mixed ADC bundle	1.251	1.188		ADC sack/pallet	0.622	0.591
Nonmachinable non-barcoded flats and parcels	5-digit bundle	0.914	0.868	ADC bundle	Mixed ADC sack/pallet	0.925	0.879
	SCF/3-digit bundle	1.040	0.988		ADC sack/pallet	0.501	0.476
	ADC bundle	1.103	1.048		Mixed ADC sack/pallet	0.814	0.773
	Mixed ADC bundle	1.251	1.188		MXD ADC bundle	0.264	0.251
All shapes * **	Firm bundle, each	0.232	0.220				
	Saturation CR bundle	0.256	0.243				
	HD CR bundle	0.291	0.276				
	Basic CR bundle	0.322	0.306				
Adjustment per 1% nonadvertising content		0.00112	0.00106				

Tray rates (\$) each, entered at ...		Out.Cty, Sci/Agr.	N/P; C'm Ltd. Circ.	Sack rates (\$) each, entered at ...		Out. Cty, Sci/Agr.	N/P; C'm Ltd. Circ.	Pallet rates (\$) each, entered at...		Out. Cty, Sci/Agr.	N/P; C'm Ltd. Circ.
5-digit/CR tray	Origin	4.687	4.453	5-digit/CR sack	Origin	5.220	4.959	CR pallet	Origin	85.792	81.502
	DADC	3.297	3.132		DADC	4.291	4.076		DADC	60.804	57.764
	DSCF	2.313	2.197		DSCF	2.544	2.417		DSCF	33.498	31.823
	DDU	1.515	1.439		DDU	1.702	1.617		DDU	3.062	2.909
SCF/3-digit tray	Origin	3.906	3.711	SCF/3-digit sack	Origin	4.186	3.977	5-digit pallet	Origin	100.692	95.657
	DADC	2.776	2.637		DADC	3.676	3.492		DADC	75.704	71.919
	DSCF	1.423	1.352		DSCF	1.599	1.519		DSCF	48.398	45.978
ADC tray	Origin	4.037	3.835	ADC sack	Origin	4.214	4.003	SCF/3-digit pallet	Origin	79.417	75.446
	DADC	1.489	1.415		DADC	2.121	2.015		DADC	56.763	53.925
MXD ADC tray	Origin	1.680	1.596	MXD ADC sack	Origin	2.253	2.140		DSCF	29.718	28.232
								ADC pallet	Origin	81.949	77.852
								DADC		31.302	29.737
								MXD ADC pallet	Origin	32.037	30.435

* Discount, for each barcoded or carrier route letter or flat that meets the standards for the Full-Service Intelligent Mail option, per piece, \$0.001.

** Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – \$0.001.

PRC-APPROVED MARKET DOMINANT PRICES TO BE EFFECTIVE JULY 13, 2025

PACKAGE SERVICES

Bound Printed Matter

Annual destination entry fee: **\$370** (Fee does not apply to Full-Service IMB mailings or to mailers using BPM only for parcels.)
 Permit application fee: **\$370** (Fee does not apply to mailers using eVS) or using a permit imprint only for BPM parcels.)

Nonpresorted (single-piece)

Parcels¹, irregular parcels, and other pieces

Weight (lbs.)	All Zones
1.0	\$3.95
1.5	4.04
2.0	4.15
2.5	4.33
3.0	4.51
3.5	4.72
4.0	4.90
4.5	5.08
5.0	5.27
6.0	5.64
7.0	6.03
8.0	6.40
9.0	6.79
10.0	7.14
11.0	7.56
12.0	7.91
13.0	8.29
14.0	8.68
15.0	9.06

Flats^{2, 3, 4}

Weight (lbs.)	All Zones
1.0	\$2.55
1.5	2.68
2.0	2.84
2.5	3.00
3.0	3.15
3.5	3.33
4.0	3.52
4.5	3.70
5.0	3.92
6.0	4.13
7.0	4.36
8.0	4.60
9.0	4.85
10.0	5.11
11.0	5.40
12.0	5.69
13.0	6.01
14.0	6.32
15.0	6.69

Presorted

Rate	DDU	DSCF	Origin
Per Piece	\$1.116	\$1.712	\$2.479
+ Per pound	0.072	0.072	0.272

Rate	DDU ⁵	DSCF	Origin
Per Piece	\$0.646	\$1.242	\$2.009
+ Per pound	0.053	0.053	0.053

Carrier Route

Rate	DDU	DSCF	Origin
Per Piece	\$0.923	\$1.519	\$2.286
+ Per pound	0.072	0.072	0.272

Rate	DDU	DSCF	Origin
Per Piece	\$0.453	\$1.049	\$1.816
+ Per pound	0.053	0.053	0.053

¹ Pickup on Demand Service, per stop: \$26.50.

² Discount, for each presorted or carrier route barcoded flat that meets the standards for the full-service Intelligent Mail option, per piece, \$0.001.

³ Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – \$0.001.

⁴ Catalog incentive, discount per qualifying piece: \$0.000.

⁵ Not available for pieces weighing one pound or less.

Media Mail ¹

First pound or fraction	\$ 4.47
Each additional pound or fraction, up to 70 lbs.	0.75

Library Mail ¹

First pound or fraction	\$4.25
Each additional pound or fraction, up to 70 lbs.	0.7125

Alaska Bypass Service

(per 70 pounds or fraction)

\$ 38.91

Overweight Item Charge

(For each item exceeding 70 pounds)

\$ 200.00

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PRC-APPROVED MARKET DOMINANT PRICES TO BE EFFECTIVE JULY 13, 2025

SELECTED FEES, SPECIAL SERVICES, and ANCILLARY SERVICES

COD		Address Correction		Business Reply Mail	
To be collected		Manual correction, each		Permit, per year (all categories) *	
\$0.01-50.00	\$ 13.05	FCM/USPS Ground Adv, on-piece	\$ 0.00	Regular, no maintenance fee	
\$50.01-100.00	16.10	Other	0.93	Per-piece charge	
\$100.01-200.00	19.75	Electronic correction, each		Regular, with maintenance fee	
\$200.01-300.00	23.40	FCM/USPS Ground Advantage	0.21	Account maintenance fee, per year	
\$300.01-400.00	27.05	Other	0.47	Per-piece charge	
\$400.01-500.00	30.70	Automated correction, each (letters only)		Qualified BRM, low-volume	
\$500.01-600.00	34.35	Intelligent Mail, full-service	0.00	Account maintenance fee, per year	
\$600.01-700.00	38.00	First two notices for an address		Per-piece charge	
\$700.01-800.00	41.65	First-Class Mail	0.16	Qualified BRM, high-volume	
\$800.01-900.00	45.30	USPS Marketing Mail	0.18	Account maintenance fee, per year	
\$900.01-1,000.00	48.95	Additional notices for an address		Fee, per quarter	
COD Restricted Delivery	8.40	First-Class Mail	0.25	Per-piece charge	
		USPS Marketing Mail	0.42	QBRM, IMBa, per piece	
Certified Mail		Address List Services		Bulk Weight-Averaged (Nonletters only)	
Fee, per piece, in addition to postage	\$ 5.30	AEC II Service		Account maintenance fee, per year	
w/ Restricted Delivery and/or Adult Sig.	13.70	1-100 records resolved, minimum		Per-piece charge, bulk weight avg.	
		Add'l records resolved, per record		Maintenance fee, per month	
Insurance		Extended Mail Forwarding		* Fee does not apply to permit holder who receives (1) only Qualified Business Reply Mail, or (2) only parcel-shaped Business Reply Mail.	
Regular *		6-month extension			
\$0.01-50.00	\$ 2.70	12-month extension			
\$50.01-100.00	3.40	18-month extension			
Bulk *		Sequencing of Address Cards		USPS Tracking	
Subtract \$0.80 per piece from the applicable price for Merchandise Coverage.		Each correction		USPS Marketing Mail (parcels only)	
Insurance Restricted Delivery	\$ 8.40	Insertion of blanks		Electronic	
* Insurance up to \$5,000 available at fees based on value					
Caller Service		COA Information for election boards		Stamped Stationery *	
Semi-annual fee		Per change of address		Plain stamped envelopes	
Group 1	\$1,240.00	COA Cust. Notification Letter Reprint		Basic, size 6½, each	
Group 2	1,140.00	COA Cust. Notification Letter Reprint		Basic, size 6½, 500	
Group 3	1,060.00	City/State file (per year)		Basic, over size 6½, each	
Group 4	990.00	Delivery Statistics file (per year)		Basic, over size 6½, 500	
Group 5	935.00	DMM Labeling Lists		Personalized stamped envelopes	
Group 6	865.00	DPV System (per year)		Basic, size 6½, 50	
Group 7	830.00	Five-Digit ZIP file (per year)		Basic, size 6½, 500	
Annual call number reservation fee	89.00	Official National Zone Charts (per yr.)		Basic, over size 6½, each	
		Z4 Change (per year)		Basic, over size 6½, 500	
		99 Percent Accurate Method		Stamped cards	
		Per 1,000 address per year		Single card	
		Minimum per year		Double reply-paid card	
				Sheet of 40 cards (uncut)	
				* Plus shipping; premium options avail. at add'l. cost.	
Parcel Airlift (PAL)		Registered Mail		Signature Confirmation	
Pieces weighing: up to 2 lbs.	\$ 1.40	Declared Value * \$ 0.00 \$ 19.70		FCM/FCM Package Service; Package Services; USPS	
over 2, up to 3 lbs.	2.35	0.01-100.00 20.40		Retail Ground; Parcel Select (ex. LtWt.); & Priority Mail	
over 3, up to 4 lbs.	3.15	100.00-500.00 23.50		Electronic	
over 4, up to 30 lbs.	4.15	500.01-1,000.00 26.40		Retail	
		1,000.01-2,000.00 29.30		Restricted Delivery	
		2,000.01-3,000.00 32.20			
		3,000.01-4,000.00 35.10			
		4,000.01-5,000.00 38.00			
		Registered Mail Restricted Delivery			
		Registered COD			
		* Coverage to \$50 million available at additional cost.			
Return Receipts		Permit Fee		Money Orders	
Requested at time of mailing		Authorization to use permit imprint		Domestic (\$0.01-500.00)	
Original signature (hard copy)	\$ 4.40	(one-time fee)		Domestic (\$500.01-1,000.00)	
Copy of signature (electronic)	2.82			APO/FPO/DPO (\$0.01-1,000.00)	
Bulk Parcel Return Service				Shipper-Paid Forwarding	
Per-piece charge	\$ 4.60			Account maintenance fee, per year	
Certificate of Mailing					
Individual pieces					
Original Certificate of Mailing, Form 3817, individual article presented at retail	\$ 2.40				
Three or more pcs individually listed on Form 3665-Firm or USPS-approved customer provided manifest (per piece listed)	0.70				
Each add'l copy of original Cert. of Mailing, or original mailing receipt (Form 3877) for Registered Mail, insured mail, Certified Mail, and COD mail (each copy)	2.40				
Quantity of pieces					
Up to 1,000 identical-weight pieces (one Form 3606 for total number)	13.50				
Each add'l 1,000 identical-wt pcs/fraction	1.70				
Each add'l copy of the original Form 3606	2.40				

USPS FINAL RULE – Domestic Competitive Products Pricing and Mailing Standards Changes

POSTAL SERVICE

39 CFR Part 111

Domestic Competitive Products Pricing and Mailing Standards Changes

AGENCY: Postal Service.

ACTION: Final rule.

SUMMARY: The Postal Service is amending *Mailing Standards of the United States Postal Service, Domestic Mail Manual (DMM)*, to reflect changes to certain prices and mailing standards for competitive products.

DATES: Effective date: July 13, 2025.

FOR FURTHER INFORMATION CONTACT: Steven Jarboe at (202) 268-7690, Catherine Knox (202) 268-5636, or Garry Rodriguez at (202) 268-7281.

SUPPLEMENTARY INFORMATION: This final rule describes new prices and product features for competitive products, by class of mail, established by the Governors of the United States Postal Service. New prices are available under Docket Number CP2025-7 on the Postal Regulatory Commission PRC website at <https://www.prc.gov>, and on the Postal Explorer website at <https://pe.usps.com>.

The Postal Service is revising *Mailing Standards of the United States Postal Service, Domestic Mail Manual (DMM)* to reflect changes to certain prices and mailing standards for the following competitive products: Priority Mail Express; Priority Mail; USPS Ground Advantage; Parcel Select; Extra Services; Return Services; Mailer Services; Recipient Services; Other.

Competitive product prices and changes are identified by product as follows:

Priority Mail Express

Prices. Priority Mail Express prices will remain the same. Priority Mail Express will continue to offer zoned and Flat Rate, Retail and Commercial pricing.

Priority Mail

Prices: Overall, Priority Mail prices will increase 6.3%. Priority Mail will continue to offer zoned and Flat Rate, Retail and Commercial pricing. Retail prices will increase an average of 7.3%. The Flat Rate Envelope will increase to \$11.00; the Legal Flat Rate Envelope will increase to \$11.20; and the Padded Flat Rate Envelope will increase to \$11.95. The Small Flat Rate Box price will increase to \$11.70, and the Medium Flat Rate Boxes will increase to \$21.05. The Large Flat Rate Box will increase to \$29.95 and the APO/FPO/DPO Large Flat Rate Box will increase to \$28.70. Commercial prices will increase an average of 5.1%.

USPS Ground Advantage

Prices: Overall, USPS Ground Advantage prices will increase 7.1%. USPS Ground Advantage – Retail prices will increase 9.8%. USPS Ground Advantage – Commercial prices will increase 4.7%.

USPS Ground Advantage – Commercial Sealed Against Inspection

The Postal Service is revising the basic eligibility standards for USPS Ground Advantage – Commercial, to be sealed against inspection. Additionally, except for restricted material as described in DMM section 601.8.0, USPS Ground Advantage – Commercial will now be eligible for any mailable item (e.g., PII). These revisions will provide consistency with the basic eligibility standards for the USPS Ground Advantage – Retail and USPS Ground Advantage – Commercial products.

Parcel Select

Prices: The prices for Parcel Select Destination Entry will increase an average of 7.6%. The prices for USPS Connect Local will increase 5.7%.

Discontinue Parcel Select Destination Network Distribution Center Entry Level

The Postal Service is discontinuing the Destination Network Distribution Center (DNDC) destination entry level for Parcel Select Destination Entry mailings. Parcel Select Destination Entry mailings must be sorted to a 5-digit scheme, 5-digit, SCF, or 3-digit (nonstandard only) for entry at the applicable DSCF/DRPDC, DHub, or DDU and DS&DC.

Extra Services

Adult Signature Service: Adult Signature Required and Adult Signature Restricted Delivery service prices will remain the same.

Return Services

USPS Returns Service: There are no structural changes to USPS Returns service.

Mailer Services

Pickup on Demand Service: The Pickup on Demand service fee will remain the same.

USPS Tracking Plus Service: The USPS Tracking Plus service prices will remain the same.

USPS Label Delivery Service: The USPS Label Delivery Service prices will remain the same.

Recipient Services

Post Office Box Service: The competitive Post Office Box service prices will remain the same.

Premium Forwarding Service: Premium Forwarding Service (PFS) prices will remain the same.

USPS Package Intercept: The USPS Package Intercept fee will remain the same.

USPS FINAL RULE – Domestic Competitive Products Pricing and Mailing Standards Changes

Other

Address Enhancement Service: Address Enhancement Service competitive product prices will remain the same.

Package Quality Noncompliance Fee: The Package Quality Noncompliance Fee will remain the same.

Priority Mail Express Open and Distribute and Priority Mail Open and Distribute: The Postal Service is revising DMM section 705.18.0, *Priority Mail Express Open and Distribute and Priority Mail Open and Distribute*, to limit the use of sacks and eliminate hazardous materials. Priority Mail Express Open and Distribute and Priority Mail Open and Distribute sacks will be limited to a 5-digit sortation for parcels only. The 5-digit open and distribute sacks may continue to be entered at all destination entry levels (e.g., SCF/RPDC, DDU and S&DC). Priority Mail Express Open and Distribute and Priority Mail Open and Distribute is also being revised to eliminate hazardous material from being included in mail enclosed in a Priority Mail Express or Priority Mail, Open-and-Distribute container.

Nonstandard Fees: The Postal Service is revising the Nonstandard Fee structure to add a new component “Characteristics.” The new component will consist of parcels with characteristics that are considered to be nonstandard by the Postal Service (e.g., cylindrical tubes and rolls, wood or metal boxes).

The Postal Service is also revising the Nonstandard Fee assessment criteria. A parcel that is nonstandard by both, length (more than 22 inches or more than 30 inches) and by characteristics will only be subject to the highest fee. A parcel that is nonstandard by either length or characteristics, and by cube (more than 2 cubic feet) will continue to be subject to both the length or characteristics fee and the cube fee. In addition, the Postal Service is requiring mailers with Shipping Services file manifests or other approved electronic documentation to include, when applicable, the extra service code (ESC) for the characteristics fee along with the current standard to include accurate dimensions (length, width, height) of all parcels that measure more than 22 inches in length or 18 inches in width or 15 inches in height. Mailers that do not meet the requirement to include the parcel’s accurate dimensions and/or characteristics ESC will be assessed the Dimension Noncompliance fee.

Nonstandard Fees will continue to be applied to retail and commercial Priority Mail Express, Priority Mail, and USPS Ground Advantage, and Parcel Select Destination Entry and USPS Connect Local. However, in addition to the current Nonstandard Fee product exceptions, parcels mailed at the USPS Ground Advantage “Oversized”, Parcel Select Destination Entry “Oversized,” and USPS Connect Local “Oversized,” prices will not be subject to a Nonstandard Fee.

Resources

The Postal Service provides additional resources to assist customers with this price change for competitive products. These tools include price lists, downloadable price files, and *Federal Register* Notices, which may be found on the Postal Explorer website at <https://pe.usps.com>.

The Postal Service adopts the described changes to *Mailing Standards of the United States Postal Service, Domestic Mail Manual* (DMM), incorporated by reference in the *Code of Federal Regulations*. We will publish an appropriate amendment to 39 CFR part 111 to reflect these changes.

List of Subjects in 39 CFR Part 111

Administrative practice and procedure, Postal Service.

Accordingly, 39 CFR part 111 is amended as follows:

PART 111 – [AMENDED]

1. The authority citation for 39 CFR part 111 continues to read as follows:

Authority: 5 USC 552(a); 13 USC 301-307; 18 USC 1692-1737; 39 USC 101, 401-404, 414, 416, 3001-3018, 3201-3220, 3401-3406, 3621, 3622, 3626, 3629, 3631-3633, 3641, 3681-3685, and 5001.

2. Revise the *Mailing Standards of the United States Postal Service, Domestic Mail Manual* (DMM) as follows:

Mailing Standards of the United States Postal Service, Domestic Mail Manual (DMM)

* * * * *

100 Retail Mail Letters, Cards, Flats, and Parcels

* * * * *

110 Retail Mail Priority Mail Express

113 Prices and Eligibility

1.0 Prices and Fees

* * * * *

1.6 Nonstandard Fees

A Priority Mail Express piece is subject to the nonstandard fees (see Notice 123 – *Price List*) as follows:

* * * * *

[Renumber item d as item f and add new items d and e to read as follows:]

d. A piece that contains any of the nonstandard characteristics listed under 201.7.6.2.

e. A piece that is subject to both a length (1.6a, 1.6b) and a characteristic (1.6d) nonstandard fee is only subject to the highest fee.

[Revise the text of renumbered item f to read as follows:]

f. A piece may be subject to both a length (1.6a, 1.6b) and a cube (1.6c) nonstandard fee, or a characteristic (1.6d) and a cube (1.6c) nonstandard fee.

* * * * *

USPS FINAL RULE – Domestic Competitive Products Pricing and Mailing Standards Changes

120 Retail Mail Priority Mail

123 Prices and Eligibility

1.0 Prices and Fees

* * * * *

1.6 Nonstandard Fees

Except for Flat Rate packaging, a Priority Mail piece is subject to a nonstandard fee (see Notice 123 – *Price List*) as follows:

* * * * *

[Renumber item d as item f and add new items d and e to read as follows:]

d. A piece that contains any of the nonstandard characteristics listed under 201.7.6.2.

e. A piece that is subject to both a length (1.6a, 1.6b) and a characteristic (1.6d) nonstandard fee is only subject to the highest fee.

[Revise the text of renumbered item f to read as follows:]

f. A piece may be subject to both a length (1.6a, 1.6b) and a cube (1.6c) nonstandard fee, or a characteristic (1.6d) and a cube (1.6c) nonstandard fee.

* * * * *

130 Retail Mail First-Class Mail and USPS Ground Advantage--Retail

133 Prices and Eligibility

1.0 Prices and Fees

* * * * *

1.8 Nonstandard Fees

[Revise the introductory text of 1.8 to read as follows:] Except for oversized price parcels, a USPS Ground Advantage--Retail and USPS Ground Advantage--LOR piece is subject to a nonstandard fee (see Notice 123 – *Price List*) as follows:

* * * * *

[Renumber item d as item f and add new items d and e to read as follows:]

d. A piece that contains any of the nonstandard characteristics listed under 201.7.6.2.

e. A piece that is subject to both a length (1.8a, 1.8b) and a characteristic (1.8d) nonstandard fee is only subject to the highest fee.

[Revise the text of renumbered item f to read as follows:]

f. A piece may be subject to both a length (1.8a, 1.8b) and a cube (1.8c) nonstandard fee, or a characteristic (1.8d) and a cube (1.8c) nonstandard fee.

* * * * *

200 Commercial Letters, Cards, Flats, and Parcels

* * * * *

204 Barcode Standards

* * * * *

3.0 Standards for Barcoded Tray Labels, Sack Labels, and Container Labels

* * * * *

3.2.4 3-Digit Content Identifier Numbers

* * * * *

Exhibit 3.2.4 3-Digit Content Identifier Numbers

CLASS AND MAILING CIN HUMAN-READABLE CONTENT LINE

* * * * *

Parcel Select

Parcel Select Machinable Parcels

* * * * *

[Delete the “ASF sacks” and “NDC sacks” line entries in their entirety.]

* * * * *

[Revise the heading of “Combined Package Services, Parcel Select, and USPS Marketing Machinable Parcels” to read as follows:]

Combined Package Services and USPS Marketing Machinable Parcels

* * * * *

210 Commercial Mail Priority Mail Express

213 Prices and Eligibility

1.0 Prices and Fees

* * * * *

1.8 Nonstandard Fees

Except for Priority Mail Express Return service, a Priority Mail Express piece is subject to a nonstandard fee (see Notice 123 – *Price List*) as follows:

* * * * *

[Renumber items d through f as items f through h and add new items d and e to read as follows:]

d. A piece that contains any of the nonstandard characteristics listed under 201.7.6.2.

USPS FINAL RULE – Domestic Competitive Products Pricing and Mailing Standards Changes

e. A piece that is subject to both a length (1.8a, 1.8b) and a characteristic (1.8d) nonstandard fee is only subject to the highest fee.

[Revise the text of renumbered items f through h to read as follows:]

f. A piece may be subject to both a length (1.8a, 1.8b) and a cube (1.8c) nonstandard fee, or a characteristic (1.8d) and a cube (1.8c) nonstandard fee.

g. Shipping Services file manifests or other approved electronic documentation must include the accurate dimensions (length, width, height) of all parcels that exceed 22 inches in length or 18 inches in width or 15 inches in height, and the extra service code (ESC) for the characteristics category (see 201.7.6.2).

h. Mailers of parcels exceeding 22 inches in length or 18 inches in width or 15 inches in height, and/or require the characteristics extra service code (ESC) and have a Shipping Services file manifest or other approved electronic documentation, that do not meet the requirement to include the parcel's accurate dimensions or ESC will be assessed the Dimension Noncompliance fee under 1.9.

1.9 Dimension Noncompliance Fee

[Revise the text of 1.9 to read as follows:] Mailers of Priority Mail Express parcels required to include the parcel's dimensions (length, width, height) and/or characteristics ESC in the Shipping Services file manifest or other approved electronic documentation as provided under 1.4.3 and 1.8 will be charged the Dimension Noncompliance fee (see Notice 123 – *Price List*) if the parcel's dimensions and/or ESC are omitted or inaccurate in the Shipping Services file manifest or other approved electronic documentation. A parcel is subject to only one Dimension Noncompliance fee charge.

220 Commercial Mail Priority Mail

223 Prices and Eligibility

1.0 Prices and Fees

1.10 Nonstandard Fees

Except for Flat Rate and Priority Mail Return service packages, a Priority Mail parcel is subject to a nonstandard fee (see Notice 123 – *Price List*) as follows:

[Renumber items d through f as items f through h and add new items d and e to read as follows:]

d. A piece that contains any of the nonstandard characteristics listed under 201.7.6.2.

e. A piece that is subject to both a length (1.10a, 1.10b) and a characteristic (1.10d) nonstandard fee is only subject to the highest fee.

[Revise the text of renumbered items f through h to read as follows:]

f. A piece may be subject to both a length (1.10a, 1.10b) and a cube (1.10c) nonstandard fee, or a characteristic (1.10d) and a cube (1.10c) nonstandard fee.

g. Shipping Services file manifests or other approved electronic documentation must include the accurate dimensions (length, width, height) of all parcels that exceed 22 inches in length or 18 inches in width or 15 inches in height, and the extra service code (ESC) for the characteristics category (see 201.7.6.2).

h. Mailers of parcels exceeding 22 inches in length or 18 inches in width or 15 inches in height, and/or require the characteristics extra service code (ESC) and have a Shipping Services file manifest or other approved electronic documentation that do not meet the requirement to include the parcel's accurate dimensions or ESC will be assessed the Dimension Noncompliance fee under 1.11.

1.11 Dimension Noncompliance Fee

[Revise the text of 1.11 to read as follows:] Mailers of Priority Mail parcels required to include the parcel's dimensions (length, width, height) and/or characteristics ESC in the Shipping Services file manifest or other approved electronic documentation as provided under 1.4.3 or 1.10 will be charged the Dimension Noncompliance fee (see Notice 123 – *Price List*) if the parcel's dimensions and/or ESC are omitted or inaccurate in the Shipping Services file manifest or other approved documentation. A parcel is subject to only one Dimension Noncompliance fee charge.

250 Commercial Mail Parcel Select

253 Prices and Eligibility

1.0 Prices and Fees

1.1.2 Price Categories

Parcel Select mail price categories are as follows:

[Revise the text of item a to read as follows:]

a. Destination entry, including destination entry sectional center facility (DSCF), destination hub (DHub), and destination entry delivery unit (DDU).

1.7 Nonstandard Fees

[Revise the introductory text of 1.7 to read as follows:]

Except for oversized priced parcels, a Parcel Select Destination Entry or USPS Connect Local piece is subject to a nonstandard fee (see Notice 123 – *Price List*) as follows:

USPS FINAL RULE – Domestic Competitive Products Pricing and Mailing Standards Changes

* * * * *

[Renumber items d through f as items f through h and add new items d and e to read as follows:]

- d. A piece that contains any of the nonstandard characteristics listed under 201.7.6.2.
- e. A piece that is subject to both a length (1.7a, 1.7b) and a characteristic (1.7d) nonstandard fee is only subject to the highest fee.

[Revise the text of renumbered items f through h to read as follows:]

- f. A piece may be subject to both a length (1.7a, 1.7b) and a cube (1.7c) nonstandard fee or a characteristic (1.7d) and a cube (1.7c) nonstandard fee.
- g. Shipping Services file manifests or other approved electronic documentation must include the accurate dimensions (length, width, height) of all parcels that exceed 22 inches in length or 18 inches in width or 15 inches in height, and the extra service code (ESC) for the characteristics category (see 201.7.6.2).
- h. Mailers of parcels exceeding 22 inches in length or 18 inches in width or 15 inches in height, and/or require the characteristics extra service code (ESC) and have a Shipping Services file manifest or other approved electronic documentation, that do not meet the requirement to include the parcel's accurate dimensions or ESC will be assessed the Dimension Noncompliance fee under 1.8.

1.8 Dimension Noncompliance Fee

[Revise the text of 1.8 to read as follows:]

Mailers of Parcel Select parcels required to include the parcel's dimensions (length, width, height) and/or characteristics ESC in the Shipping Services file manifest or other approved electronic documentation as provided under 1.2.3 or 1.7 will be charged the Dimension Noncompliance fee (see Notice 123 – *Price List*) if the parcel's dimensions and/or ESC are omitted or inaccurate in the Shipping Services file manifest or other approved electronic documentation. A parcel is subject to only one Dimension Noncompliance fee charge.

* * * * *

4.0 Price Eligibility for Parcel Select

4.1 Destination Entry Price Eligibility

4.1.1 Definition

[Revise the introductory text of 4.1.1 to read as follows:] Parcel Select destination entry prices apply to Parcel Select mailings prepared as specified in 705.8.0, and 255.4.0, and addressed for delivery within the service area of a sectional center facility/regional processing and distribution center, or delivery unit or sorting and delivery center where the mailer deposited them. For this standard, the following destination facility definitions apply:

[Delete item a and renumber items b through d as items a through c.]

* * * * *

4.1.2 Basic Standards

For Parcel Select destination entry, pieces must meet the applicable standards in 255.4.0 and the following criteria:

* * * * *

[Revise the text of item d to read as follows:]

- d. Pieces must be deposited at, or expedited to, via Priority Mail Express Open and Distribute or Priority Mail Open and Distribute under 705.18.0, a destination SCF, or destination delivery unit, as applicable for the price claimed.

* * * * *

[Delete 4.1.3, DNDC Prices, in its entirety and renumber 4.1.4 as 4.1.3.]

* * * * *

254 Postage Payment and Documentation

1.0 Basic Standards for Postage Payment

1.1 Postage Payment Options

1.1.1 Parcel Select Destination Entry

Parcel Select destination entry may be paid as follows:

* * * * *

[Revise the first sentence of item c to read as follows:]

- c. Except for plant-verified drop shipments (see 705.17.0), USPS Ship shipments (see 705.2.9), and metered mail drop shipments (see 705.19.0), the mailer must have a meter license or permit imprint authorization at the destination facility parent Post Office for mailings deposited for entry at a DSCF/DRPDC, or at the parent Post Office of a DDU or DS&DC. * * *

* * * * *

1.2 NDC/RPDC as Agent

[Revise the introductory text of 1.2 to read as follows:] An NDC/RPDC may verify and accept mail if authorized by PS Form 4410, *Authorization for NDC Acceptance*, to act as an agent for the parent Post Office where the mailer's account, or license is held (see Exhibit 1.2).

* * * * *

2.0 Mailing Documentation

* * * * *

2.2 Other Documentation

[Revise the first sentence of 2.2 to read as follows:] When presented for acceptance, documentation of postage by entry office and pre-sort level (e.g., by 5-digit ZIP Code for DSCF and DDU prices) is required under 705.2.0 through 705.4.0. * * *

USPS FINAL RULE – Domestic Competitive Products Pricing and Mailing Standards Changes

* * * * *

255 Mail Preparation

1.0 General Information for Mail Preparation

* * * * *

1.4 Terms for Presort Level

Terms used for presort levels are defined as follows:

* * * * *

[Delete item d in its entirety.]

1.5 Preparation Definitions and Instructions

For purposes of preparing mail:

* * * * *

[Revise the introductory text of item f to read as follows:]

f. Entry [facility] (or origin [facility]) refers to the USPS mail-processing facility (e.g., “entry SCF/RPDC”) that serves the Post Office where the mailer entered the mail. If the Post Office where the mail is entered does not serve the mailer’s location (e.g., for plant-verified drop shipment), the Post Office of entry determines the entry facility. Entry SCF/RPDC includes both single-3-digit and multi-3-digit SCFs/RPDCs.

[Delete items f1 and f2 in their entirety.]

* * * * *

[Revise the last sentence of item h to read as follows:]

h. * * * Pieces on overflow pallets qualify for the DSCF rates.

* * * * *

4.0 Preparing Destination Entry Parcel Select

* * * * *

[Delete 4.4, Preparing Destination NDC (DNDC)/Regional Processing and Distribution Center (DRPDC) Parcel Select, in its entirety. Delete 5.0, Preparing Machinable Parcels, in its entirety and renumber 6.0 as 5.0.]

* * * * *

256 Enter and Deposit

* * * * *

2.0 Deposit

2.1 Bedloaded Parcels

[Revise the text of 2.1 to read as follows:] DDU or DS&DC mailings may be bedloaded for deposit at DDUs or DS&DCs. Refer to the Drop Shipment Product available at the USPS FAST website: <https://fast.usps.com> to determine dock requirements for a DDU or DS&DC facility. If applicable, the mail to be entered at different destinations must be separated to prevent mixing of mailings for deposit at different destinations.

2.2 Containers

[Revise the introductory text of 2.2 to read as follows:] DDU or DS&DC mailings (if not bedloaded), and all DHub, and DSCF/DRPDC mailings must be prepared as follows:

[Revise the text of item a to read as follows:]

a. Machinable parcels for which a DSCF, DHub, or DDU price is claimed must be sacked under 255.4.0, or prepared on pallets under 705.8.0.

[Delete item b and renumber items c through g as items b through f.]

* * * * *

2.3 Mailer Transport

[Revise the text of 2.3 to read as follows:] The mailer must transport the PVDS mailing from the place where it was verified to the destination postal facility (e.g., SCF/RPDC, or delivery unit), appropriate to the mailing and the price claimed.

* * * * *

2.5 Mail Separation and Presentation of Destination Entry Mailings

* * * Mailers presenting destination entry mailings to the Postal Service must meet the following requirements:

[Revise the first sentence of item a to read as follows:]

a. Mark each DSCF/DRPDC, DHub, or DDU or DS&DC Parcel Select piece as “Parcel Select,” according to 202.3.7.2. * * *

* * * * *

2.6 NDC/RPDC as Agent

[Revise the text of 2.6 to read as follows:] An NDC/RPDC may verify and accept mail if authorized by Form 4410 to act as agent for the parent Post Office where the mailer’s account or license is held.

2.7 Appointments

Appointments must be made for destination entry mail as follows:

a. Except as provided under 2.7b or for a local mailer and mailings of perishable commodities (601.8.0) under 2.8, the following apply:

[Revise the text of item a1 to read as follows:]

USPS FINAL RULE – Domestic Competitive Products Pricing and Mailing Standards Changes

1. Appointments for deposit of destination-entry mail at SCFs/RPDCs must be scheduled through the appropriate drop-shipment appointment control center at least one business day in advance, through the appropriate district control center.

[Delete item a2 and renumber items a3 through a6 as items a2 through a5.]

2.8 Exception to Scheduling Standard

Exceptions are as follows:

[Revise the last sentence of item a to read as follows:]

- a. *** Under this exception, the mailer may claim the DSCF prices for mailings or portions of such mailings deposited at the local Post Office if the local Post Office is the designated SCF/RPDC that meets the application standards.

2.9 Redirection by USPS

[Revise the text of 2.9 to read as follows:] A mailer may be directed to transport destination-entry mailings to a facility other than the designated DDU or DS&DC, or SCF/RPDC, due to facility restrictions, building expansions, peak-season mail volumes, or emergency constraints.

2.11 Deposit Conditions

Deposit of mail also is subject to these conditions:

[Revise the first sentence of item a to read as follows:]

- a. Destination facilities may refuse mailings that are unscheduled or late (i.e., if vehicles arrive more than 2 hours after the scheduled appointment at SCFs/RPDCs, or DHubs, and more than 20 minutes late at delivery units or S&DCs). ***

2.13 Vehicle Unloading

Unloading of destination entry mailings is subject to these conditions:

[Revise the first sentence of item a to read as follows:]

- a. USPS unloads properly prepared containerized loads (e.g., pallets) at SCFs/RPDCs, and Hubs. ***

[Revise the first sentence of item b to read as follows:]

- b. The driver must unload bedloaded shipments within 8 hours of arrival at SCFs/RPDCs, and Hubs. ***

[Delete 2.17 and 2.18 in their entirety:]

280 Commercial Mail USPS Ground Advantage--Commercial

283 Prices and Eligibility

1.0 Prices and Fees

1.7 Nonstandard Fees

[Revise the introductory text of 1.7 to read as follows:] Except for oversized priced parcels and USPS Ground Return service parcels, a USPS Ground Advantage--Commercial piece is subject to a nonstandard fee (see Notice 123 – *Price List*) as follows:

[Renumber items d through f as items f through h and add new items d and e to read as follows:]

- d. A piece that contains any of the nonstandard characteristics listed under 201.7.6.2.
- e. A piece that is subject to both a length (1.7a, 1.7b) and a characteristic (1.7d) nonstandard fee is only subject to the highest fee.

[Revise the text of renumbered items f through h to read as follows:]

- f. A piece may be subject to both a length (1.7a, 1.7b) and a cube (1.7c) nonstandard fee, or a characteristic (1.7d) and a cube (1.7c) nonstandard fee.
- g. Shipping Services file manifests or other approved electronic documentation must include the accurate dimensions (length, width, height) of all parcels that exceed 22 inches in length or 18 inches in width or 15 inches in height, and the extra service code (ESC) for the characteristics category (see 201.7.6.2).
- h. Mailers of parcels exceeding 22 inches in length or 18 inches in width or 15 inches in height, and/or require the characteristics extra service code (ESC) and have a Shipping Services file manifest or other approved electronic documentation, that do not meet the requirement to include the parcel's accurate dimensions or ESC will be assessed the Dimension Noncompliance fee under 1.8.

1.8 Dimension Noncompliance Fee

[Revise the text of 1.8 to read as follows:] Mailers of USPS Ground Advantage – Commercial parcels required to include the parcel's dimensions (length, width, height) and/or characteristics ESC in the Shipping Services file manifest or other approved electronic documentation as provided under 1.4.3 or 1.7 will be charged the Dimension Noncompliance fee (see Notice 123 – *Price List*) if the parcel's dimensions and/or ESC are omitted or inaccurate in the Shipping Services file manifest or other approved electronic documentation. A parcel is subject to only one Dimension Noncompliance fee charge.

USPS FINAL RULE – Domestic Competitive Products Pricing and Mailing Standards Changes

2.0 Content Standards for USPS Ground Advantage--Commercial Parcels

[Delete 2.1 and 2.2 in their entirety and add text under 2.0 to read as follows:]

With the exception of restricted material as described in 601.8.0, any mailable item may be mailed as USPS Ground Advantage – Commercial.

3.0 Basic Eligibility Standards for USPS Ground Advantage--Commercial

* * * * *

3.2 Defining Characteristics

3.2.1 Inspection of Contents

[Revise the text of 3.2.1 to read as follows:] USPS Ground Advantage--Commercial parcels are sealed against Postal Service inspection.

* * * * *

700 Special Standards

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705 Advanced Preparation and Special Postage Payment Systems

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6.0 Combining Mailings of USPS Marketing Mail, Package Services, and Parcel Select Parcels

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6.2 Combining Parcels--DNDC/RPDC Entry

* * * * *

6.2 Combining Parcels--DNDC/RPDC Entry

6.2.1 General

[Revise the text of 6.2.1 to read as follows:] Mailers may combine USPS Marketing Mail machinable parcels, and USPS Marketing Mail Marketing parcels weighing 6 or more ounces, with Package Services machinable parcels for entry at an NDC/RPDC when authorized by USPS under 6.1.4.

6.2.2 Eligible Prices

[Revise the text of 6.2.2 to read as follows:] Combined parcels may be eligible for USPS Marketing Mail, single-piece and Presorted Media Mail, single-piece and Presorted Library Mail, Bound Printed Matter DNDC/DRPDC, and Nonpresorted and Presorted Bound Printed Matter prices. Mailers may not combine Carrier Route Bound Printed Matter with other parcels.

6.2.3 Additional Standards

[Revise the introductory text of 6.2.3 to read as follows:] USPS Marketing Mail Nonprofit machinable priced parcels, Marketing Parcels (3.5 ounces or more), and Package Services machinable parcels prepared for DNDC/DRPDC entry must meet the following conditions in addition to the basic standards in 6.1:

* * * * *

6.4 Combining Package Services, Parcel Select, and USPS Marketing Mail--Optional 3-Digit SCF/RPDC Entry

* * * * *

[Revise the text of item c to read as follows:]

c. Bound Printed Matter parcels are eligible for the applicable DNDC entry price.

* * * * *

7.0 Combining Package Services and Parcel Select Parcels for Destination Entry

* * * * *

7.2 Combining Parcel Select and Package Services Machinable Parcels for DNDC/DRPDC Entry

7.2.1 Qualification

[Revise the first and second sentence of 7.2.1 to read as follows:] Mailers may combine Package Services machinable parcels for entry at an NDC/RPDC when USPS-authorized under 7.5. These parcels may be eligible for single-piece and Presorted Media Mail, single-piece and Presorted Library Mail, Bound Printed Matter DNDC, and single-piece and Presorted Bound Printed Matter prices. ***

7.2.2 Basic Standards

Parcel Select and Package Services parcels must meet the following conditions:

* * * * *

[Delete item c and renumber items d through i as items c through h.]

* * * * *

[Revise the first sentence of renumbered item e to read as follows:]

e. Minimum volume requirements for Presorted Bound Printed Matter, Presorted Library Mail, and Presorted Media Mail must be met separately and are based solely on the quantity of pieces eligible for each price at the required presort level. * * *

* * * * *

7.2.4 Pallet Presort and Labeling

[Revise the third sentence of 7.2.4 to read as follows:]

* * * Destination entry price eligibility applies only to Bound Printed Matter (see 266.3.0). * * *

* * * * *

8.0 Preparing Pallets

USPS FINAL RULE – Domestic Competitive Products Pricing and Mailing Standards Changes

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8.5 General Preparation

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8.5.2 Required Preparation

The following standards apply to Periodicals, USPS Marketing Mail, Parcel Select, and Package Services, except Parcel Select mailed at DSCF and DDU prices:

* * * * *

[Revise the first sentence of item b to read as follows:]

- b. For bundles of flat-size mailpieces or bundles of nonstandard parcels on pallets, after preparing all possible pallets under 8.5.2a, when 250 or more pounds of bundles remain for an ADC/RPDC (Periodicals) or for an NDC/ASF/RPDC (USPS Marketing Mail, and Package Services), mailers must prepare the ADC/RPDC or NDC/ASF/RPDC pallet, as applicable for the class of mail. * * *

* * * * *

8.5.3 Minimum Load

The following minimum load standards apply to mail prepared on pallets:

[Revise the introductory text of item a to read as follows:]

- a. For Periodicals, USPS Marketing Mail, and Package Services (see 8.5.3b for Parcel Select mailed at DSCF and DDU prices):

* * * * *

18.0 Priority Mail Express Open and Distribute and Priority Mail Open and Distribute

* * * * *

18.2 Basic Standards

* * * * *

18.2.2 Content Standards

* * * Additional standards for the enclosed mail are as follows:

* * * * *

[Revise the text of item d to read as follows:]

- d. Mail enclosed in a Priority Mail Express or Priority Mail Open-and-Distribute container may not contain hazardous materials.

* * * * *

18.5 Preparation

18.5.1 Containers for Expedited Transport

Acceptable containers for expedited transport are as follows:

[Revise the text of items a and b to read as follows:]

- a. A Priority Mail Express Open and Distribute shipment must be contained in a USPS-approved sack (5-digit parcels only) using the applicable tag in 18.5.3a or in a USPS-provided Priority Mail Express Open and Distribute tray box (Tags are not required for tray boxes; only the 4x6 address label should be applied), except as provided in 18.5.1c and 18.5.1d.
- b. A Priority Mail Open and Distribute shipment must be contained in either a USPS-approved sack (5-digit parcels only) using the applicable tag in 18.5.3b or a USPS-provided Priority Mail Open and Distribute tray box (Tags are not required for tray boxes, only the 4x6 address label should be applied), except as provided in 18.5.1c and 18.5.1d.

* * * * *

21.0 Optional Combined Parcel Mailings

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21.2 Price Eligibility

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[Revise the text of item e to read as follows:]

- e. Parcel Select prices are based on the destination entry for pieces in 5-digit, 3-digit, or SCF/RPDC, containers.

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Index

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Network Distribution Center (NDC)/Regional Processing & Distribution Center (RPDC) Acceptance

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[Delete the "Parcel Select" line item.]

* * * * *

Notice 123 – Price List

[Revise competitive prices as applicable.]

* * * * *

Helen E. Vecchione,

Attorney, Ethics and Legal Compliance